22 December 2025

Eyeopener

November retail sales due today

Today data on business sentiment, retail sales and money supply NBP report: banking sector stable, credit market set to grow Slightly weaker-than-expected data from the US Mild upward correction on EURPLN, bond yields continue to fall

Today, we will see data on December business sentiment in the corporate sector, November retail sales and M3 money supply, as well as the agricultural product price index. For retail sales, we estimate that real growth slowed to 3.9% y/y (from 5.4% in October), which would still be a decent result. If the data surprised with a markedly lower reading – as earlier did production data – it would probably be worth considering lowering the GDP forecast for 4Q. M3 money supply is likely to maintain double-digit annual growth; according to our forecast, it rose in November by 10.5% y/y.

On Saturday, the term of MPC member Cezary Kochalski ended. His successor will be appointed by President Karol Nawrocki, possibly before Christmas. <u>According to RMF FM</u>, the favourite is Dr Marcin Zarzecki, a sociologist and former president of the Polish National Foundation.

According to the NBP report on financial system stability, the macroeconomic environment in the coming quarters will support rising demand for credit. For household loans, real wage growth and low interest rates will be supportive. Corporate loans should grow due to investment spending linked on one hand to defence and energy transition, and on the other to projects co-financed with EU funds. This diagnosis aligns with our forecasts – we expect the total volume of corporate loans to rise by 7–8% in 2026, with 6–7% growth in household loans.

The final December US consumer sentiment reading turned out slightly worse than preliminary data. The Michigan index stood at 52.9 pts versus the expected 53.5 pts and the preliminary 53.3 pts, after 51.0 pts a month earlier. US home sales rose in November by 0.5% m/m, while a 1.2% m/m increase was expected. Nevertheless, this was enough for home sales to reach their highest level since February.

The Polish zloty strengthened markedly last week, although Friday saw a mild correction. During the week, EURPLN successfully broke below 4.22 and attempted to test the 4.20 barrier – so far without success, but in the event of news about a ceasefire in Ukraine, it could in our view easily go even lower. However, this coin has two sides – in the event of another disappointment in peace talks, a corrective weakening of the zloty is possible. After reaching a local low on Thursday just above 4.20, on Friday EURPLN moved up by PLNO.01. The Czech koruna on Friday regained part of its earlier losses and ended the week with EURCZK slightly above 24.3, i.e. similar to the start of last week. EURHUF fell slightly on Friday, but over the week rose by 0.6%, just below 387.

Polish government bond yields fell last week, correcting earlier increases. On Friday they dropped by 3–5bp, and by 8–11bp over the week. IRS and FRA rates fell on Friday by 3–4bp and by 12–15bp week-on-week. As a result, ASW spreads are again high (10Y approaching 100bp), which likely stems largely from trends in core markets and rising concerns about global long-term fiscal stability. We assess that a potential news of a Russia–Ukraine ceasefire could at least temporarily support domestic bonds. For the short end of the curve, the key will be the preliminary December CPI reading – but that awaits us only after Christmas.

Real retail sales, %y/y (incl. Santander forecast)



Source: GUS, Santander

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FX ı	narke
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Today's opening			
EURPLN	4.2043	CZKPLN	0.1721
USDPLN	3.5874	HUFPLN*	1.0769
EURUSD	1.1716	RONPLN	0.8267
CHFPLN	4.5116	NOKPLN	0.3541
GBPPLN	4.8020	DKKPLN	0.5625
USDCNY	7.0390	SEKPLN	0.3874

*for 100HUF

Last session in the FX market					19.12.2025
	min	max	open	close	fixing
EURPLN	4.2015	4.2125	4.2018	4.2065	4.2094
USDPLN	3.5843	3.5981	3.5849	3.5890	3.5941
EURUSD	1.1702	1.1737	1.1719	1.1720	

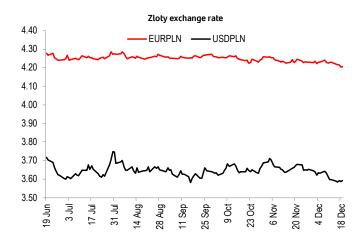
Interest rate market

19.12.2025

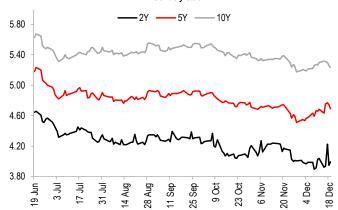
T-bonds on the interbank market**				
Benchmark	%	Change		
(term)	70	(bps)		
OK0128 (2L)	4.00	4		
PS0131 (5L)	4.69	-5		
DS1035 (10L)	5.24	-3		



Term		PL		US	E	EZ		
	%	Change (bps)	%	Change (bps)	%	Change (bps)		
1L	3.67	-4	3.71	1	2.20	1		
2L	3.62	-4	3.57	2	2.29	2		
3L	3.66	-4	3.59	3	2.42	3		
4L	3.73	-4	3.62	4	2.52	3		
5L	3.81	-4	3.63	1	2.61	4		
8L	4.06	-4	3.87	2	2.84	4		
10L	4.22	-4	4.00	3	2.96	4		







WIBOR rates

Term	%	Change (bps)
O/N T/N	3.83	-8
T/N	4.05	0
SW	4.09	3
1M	4.11	-1
3M	4.02	-2
6M	3.90	-2
1Y	3.87	-2

FRA rates on the interbank market**

Term	%	Change (bps)
1x4	3.93	0
3x6	3.62	-2
6x9	3.45	-4
9x12	3.42	-4
3x9	3.58	-2
6x12	3.45	-4

CDS rates and 10Y yield spread vs. German Bund

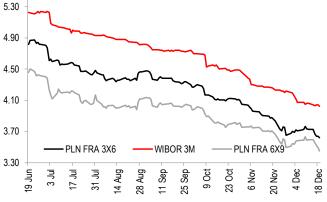
Country	CDS 5	Y USD	10Y sp	oread*
-	Level	Change	Level	Change
		(bps)		(bps)
Poland	60	0	234	-7
France	14	0	72	1
Hungary	109	0	398	-7
Spain	19	0	43	0
Italy	12	0	65	0
Portugal	9	0	30	0
Ireland	9	0	19	0
Germany	5	0	-	-

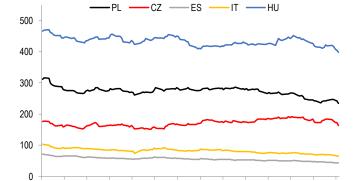


^{**}Information shows bid levels on the interbank market at the end of the trading day

Source: LSEG, Datastream







19 Jun 3 Jul 10Y spread vs. Bund

18 Dec



Calendar of events and publications

				FO	RECAST	ACTUAL	LAST
COUNTRY	INDICATOR	PERIOD		MARKET	SANTANDER	VALUE	VALUE*
		FRIDAY (19 Dec	ember)				
US	Michigan index	Dec	pts	53.5		52.9	51.0
US	Existing Home Sales	Nov	% m/m	1.2		0.5	1.5
		MONDAY (22 De	cember)				
PL	Retail Sales Real	Nov	% y/y	3.7	3.9	-	5.4
PL	Money Supply M3	Nov	% y/y	10.5	10.5	-	10.6
		TUESDAY (23 De	cember)				
PL	Unemployment Rate	Nov	%	5.7	5.7	-	5.6
	Durable Goods Orders	Oct	% m/m	-1.5		-	0.5
	GDP Annualized	3Q	% Q/Q	3.2		-	3.8
	Industrial Production	Nov	% m/m			-	0.1
US	Consumer Conference Board	Dec	pts	91.7		-	88.7
		WEDNESDAY (24 D	ecember)				
US	Initial Jobless Claims	Dec.25	k	225		-	224
		WEDNESDAY (31 D					
PL	CPI	Dec		2.5	2.5	-	2.5
		•					
US	Factory Orders			-		-	0.2
		FRIDAY (2 Jan					
CZ		3Q	% y/y	-		-	2.8
		Dec	pts		49.6	-	49.1
		Dec	pts			-	47.7
EZ	Eurozone Manufacturing PMI		pts	49.2		-	49.2
		MONDAY (5 Jai					
		Nov		-		-	-2.7
			pts			-	52.1
US	ISM manufacturing			48.3		-	48.2
	•		•				52.6
			<u> </u>	53.3		-	52.6
DE	HICP			-		-	-0.5
		•					
						-	0.1
							2.1
						-	2.2
				-		-	-32.0
US	ISIVI SELVICES			-		-	52.6
LILI	CDI						3.8
	•						1.5 1.1
							6.4
	· · · · · · · · · · · · · · · · · · ·						97.0
							0.1
DE	Industrial Production SA	Nov	% m/m	<u> </u>		<u> </u>	1.8
₽L				-			0.0
F7	Retail Sales	I/IU//					
EZ US	Retail Sales Change in Nonfarm Payrolls	Nov Dec	% m/m k	-25.0			64.0
	PL US	US Michigan index US Existing Home Sales PL Retail Sales Real PL Money Supply M3 PL Unemployment Rate US Durable Goods Orders US GDP Annualized US Industrial Production US Consumer Conference Board US Initial Jobless Claims PL CPI US Factory Orders CZ GDP SA PL Poland Manufacturing PMI DE Germany Manufacturing PMI EZ Eurozone Manufacturing PMI EZ Eurozone Manufacturing HU Industrial Production SA CN Caixin China PMI Services US ISM manufacturing DE Markit Germany Services PMI EZ Eurozone Services PMI	US Michigan index Dec US Existing Home Sales Nov MONDAY (22 Dec PL Retail Sales Real Nov PL Money Supply M3 Nov TUESDAY (23 Dec PL Unemployment Rate Nov US Durable Goods Orders Oct US GDP Annualized 3Q US Industrial Production Nov US Consumer Conference Board Dec WEDNESDAY (24 Dec WEDNESDAY (13 Dec THURSDAY (13 Dec THURSDAY (13 Dec THURSDAY (13 Dec THURSDAY (14 Dec THURSDAY (15 Dec TRIDAY (2 Jane) CZ GDP SA 3Q PL Poland Manufacturing PMI Dec EZ Eurozone Manufacturing PMI Dec US ISM manufacturing PMI Dec US ISM manufacturing Dec TUESDAY (5 Jane) CN Caixin China PMI Services Dec US ISM manufacturing Dec TUESDAY (6 Jane) DE Retail Sales Nov DE Retail Sales Nov US ISM services Dec US ADP report Dec US ADP report Dec US ISM services Nov US ISM services Dec	US Michigan index Dec pts US Existing Home Sales Nov % m/m MONDAY (22 December) PL Retail Sales Real Nov % y/y PL Money Supply M3 Nov % y/y PL Unemployment Rate Nov % m/m US Durable Goods Orders Oct % m/m US GDP Annualized 3Q % Q/Q US Industrial Production Nov % m/m US Consumer Conference Board Dec pts WEDNESDAY (31 December) PL CPI Dec % y/y PL CPI Dec % y/y PL Poland Manufacturing PMI Dec pts GE Germany Manufacturing PMI Dec pts EZ Eurozone Manufacturing PMI Dec pts HU Industrial Production SA Nov % y/y CN Caixin China PMI Services Dec pts US ISM manufacturing DEC Pts WEDNESDAY (51 January) HU Industrial Production SA Nov % y/y CN Caixin China PMI Services Dec pts US ISM manufacturing DEC Pts WEDNESDAY (51 January) HU Industrial Production SA Nov % y/y CN Caixin China PMI Services Dec pts US ISM manufacturing DEC Pts TUESDAY (61 January) DE Markit Germany Services PMI Dec pts EZ Eurozone Services PMI Dec pts DE Markit Germany Services PMI Dec pts EZ Eurozone Services PMI Dec pts DE Markit Germany Services PMI Dec pts EZ Eurozone Services PMI Dec pts TUESDAY (6 January) DE Retail Sales Nov % m/m WEDNESDAY (7 January) DE Retail Sales Nov % m/m TUESDAY (8 January) DE Retail Sales Nov % m/m WEDNESDAY (8 January) HU CPI Dec % y/y DE Factory Orders Nov % m/m CZ Industrial Production Nov % y/y EZ Lunemployment Rate Nov % m/m EZ ESI Dec pct. DE Exports SA Nov % m/m	Second S	SATIANDER SANTANDER	Note

Source: Santander Bank Polska, Reuters, Parkiet, Bloomberg

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 $^{^{\}star}$ in the case of a revision the data is updated