2 January 2023

Eyeopener

Prosperous New Year!

Today manufacturing PMIs are due EURPLN returned to the 4.68-4.69 range, domestic yields rose on the long end

Today we will get to see PMI indices for manufacturing. We expect a slight rebound in this measure for Poland. Chinese business confidence indicators showed a marked deterioration in services and a decline in manufacturing due to a COVID-19 wave.

In 2021, the number of employees earning the minimum wage or less in the national economy entities fell by 0.6%. In total, there were 1.6 million such people out of 12 million employed in the sector. In construction, the number decreased by 6.1%, in transport by 2.8%, in manufacturing by 2.0% and in trade by 0.6%. However, the number increased in case of administration and support activities (by 20.2%) and accommodation and catering (12.2%). The highest share of employees the minimum or lower wage was recorded in accommodation and catering (43.4%) and construction (31.7%). These sectors will be hit the hardest by the strong increase in the minimum wage in 2023.

The financial situation of the smallest companies clearly improved in 2021. Companies employing nine people and less recorded a gross result of PLN251bn, 27.5% higher than a year earlier. The sector's revenues increased by 8.4% y/y and costs by 5.4% y/y, gross profitability improved to 16.1% from 13.7% in 2020. Profitability improved most markedly in the real estate services (to 14.5% from -1.0%) and in professional, scientific and technical activities (to 31.9% from 24.1%). In contrast, profitability deteriorated in financial and insurance activities (to 10.6% from 18.0%).

After November, the **central budget balance** recorded a surplus of PLN18.2bn. Over the month, the result deteriorated by PLN9bn, making it the weakest November in years. This was caused primarily by weaker budget revenues: in November alone, they were 15.7% lower than a year earlier, of which VAT revenues fell by c. 4% y/y, PIT revenues fell by 57.6% y/y (the effect of transferring part of the funds as subsidies to local governments), and CIT revenues rose by 5.8% y/y. Budget revenues are supported by high inflation, but undermined by the economic slowdown and 'anti-inflationary shields'. In spending terms, the high cost of debt servicing draws attention: almost PLN7.5bn compared to around PLN2.0 bn on average this month in previous years. We expect the budget surplus to disappear in December and the whole year to close with a small deficit. In terms of the entire general government sector, we expect a deficit of 2.6% of GDP.

The National Bank of Poland has revised its balance of payments data 2Q and 3Q22. Estimates for exports of services were raised markedly, by a total of €4.5bn (especially exports of transport and travel services). Estimates for imports of services were raised by €1.6bn, exports of goods by €0.6bn, imports of goods by €0.7bn. The revenue balance deteriorated by €1.4bn. Overall, the revision had a favourable impact on the current account balance, which rose by €1.3bn. In 3Q22, the 12m cumulated current account balance was at -3.5% of GDP compared to -3.7% of GDP before the revision.

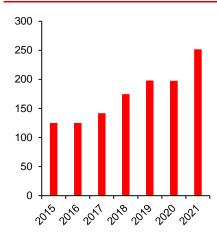
Poland's gross external debt decreased in 3Q22 to 53.7% of GDP from 54.7% of GDP in 2Q22 and 56.9% of GDP in 3Q21. In nominal terms, the debt of all main sectors increased, while the relative reduction versus the GDP was possible thanks to a very high nominal GDP growth. On an annualised basis, nominal GDP growth subtracted around 6.5 percentage points from the debt ratio. The net international investment position improved to -31.9% of GDP in 3Q22 from -35.1% of GDP in 2Q22 and -39.6% of GDP in 3Q21. Further improvement in debt and IIP ratios should have a favourable impact on Poland's credit rating.

EURUSD has fluctuated in 1.06-1.07 zone in recent days, with a clear upward bias driven by expectations of higher target interest rates in the euro area. ECB representatives were clearly declaring that rate hikes by 50 bp would be required at the February and March ECB meetings and this was the market's focus. In these circumstances, better economic data from the US was unable to convince the market that in 2023. Fed will raise rates above 5%.

EURPLN last week attempted to attack 4.63, but a lively discussion within the ruling coalition on Recovery Fund issues, indicating a lack of consensus on the matter brought the rate back to the 4.68 - 4.70 zone where it stayed for the better part of December. **Other CEE currencies**: the EURCZK fell to around 24.14 from around 24.19 last week. the EURHUF fluctuated around 400.

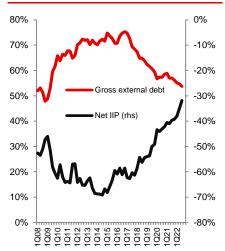
Debt market: The domestic yield curve rose in the middle part and at the longer end last week. Better macro data from the main markets stimulated expectations of longer-lasting domestic inflation. The NBP rate remained an anchor for the curve. A lower CPI inflation reading for December (publication on Thursday) should lower yields in Poland again, although downside potential remains limited by uncertainty over the pace of inflation descent in 2023.

Gross financial results in companies employing up to 9, PLNbn



Source: GUS, Santander

Poland's gross external debt and net IIP, % of GDP



Source: NBP, Santander

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| Today's opening | | | |
|-----------------|--------|---------|--------|
| EURPLN | 4.6750 | CZKPLN | 0.1928 |
| USDPLN | 4.3762 | HUFPLN* | 1.1577 |
| EURUSD | 1.0693 | RUBPLN | 0.0604 |
| CHFPLN | 4.7195 | NOKPLN | 0.4461 |
| GBPPLN | 5.2730 | DKKPLN | 0.6281 |
| USDCNY | 6.8972 | SEKPLN | 0.4181 |
| *for 100HUF | | | |

| 101 100000 | | | | | | |
|--|--------|--------|--------|--------|--------|--|
| Last session in the FX market 30.12.20 | | | | | | |
| | min | max | open | close | fixing | |
| EURPLN | 4.6740 | 4.6936 | 4.6790 | 4.6763 | 4.6899 | |
| USDPLN | 4.3715 | 4.4116 | 4.3980 | 4.3716 | 4.4018 | |
| FURUSD | 1.0637 | 1.0700 | 1 0641 | 1.0696 | - | |

Interest rate market

30.12.2022

| T-bonds on the interbank market** | | | | | |
|-----------------------------------|------|--------|--|--|--|
| Benchmark | 0/ | Change | | | |
| (term) | % | (bps) | | | |
| PS1024 (2Y) | 6.73 | -10 | | | |
| DS0727 (5Y) | 6.88 | -3 | | | |
| DS0432 (10Y) | 6.88 | -5 | | | |

IRS on the interbank market**

| Term | | PL | | US | EZ | |
|------|------|-----------------|------|-----------------|------|-----------------|
| | % | Change (bps) | % | Change (bps) | % | Change (bps) |
| 1L | 7.31 | -2 | 5.11 | 5 | 3.21 | 1 |
| 2L | 6.92 | -4 | 4.70 | 4 | 3.39 | 5 |
| 3L | 6.47 | -5 | 4.32 | 3 | 3.31 | 6 |
| 4L | 6.23 | -4 | 4.11 | 4 | 3.26 | 8 |
| 5L | 6.16 | -3 | 4.01 | 4 | 3.24 | 10 |
| 8L | 6.08 | -3 | 3.82 | 1 | 3.19 | 11 |
| 10L | 6.15 | -3 | 3.82 | 5 | 3.20 | 12 |

WIBOR rates

| Term | % | Change (bps) |
|------|------|-----------------|
| O/N | 5.90 | -55 |
| T/N | 6.80 | 6 |
| SW | 6.86 | 1 |
| 2W | 6.86 | 0 |
| 1M | 6.93 | 0 |
| 3M | 7.02 | 0 |
| 6M | 7.14 | 0 |
| 1Y | 7.23 | -1 |

FRA rates on the interbank market**

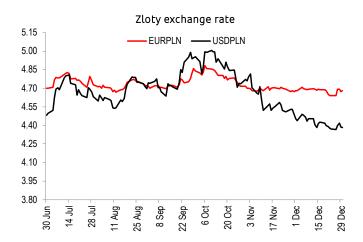
| Term | % | Change (bps) |
|-------------|------|-----------------|
| 1x4 | 6.96 | -5 |
| 3x6 6x9 | 7.15 | -3 |
| 6x9 | 7.21 | -5 |
| 9x12 | 7.06 | -2 |
| 3x9 6x12 | 7.21 | -4 |
| 6x12 | 7.21 | -4 |

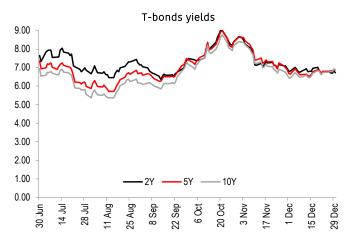
Measures of fiscal risk

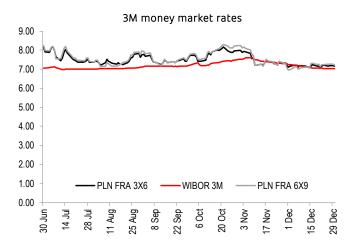
| Country | CDS 5 | Y USD | 10Y sp | read* |
|----------|-------|--------|--------|--------|
| | Level | Change | Level | Change |
| | | (bps) | | (bps) |
| Poland | 115 | 0 | 432 | -15 |
| France | 15 | 0 | 55 | 1 |
| Hungary | 202 | 0 | 669 | -10 |
| Spain | 55 | 0 | 109 | 2 |
| Italy | 55 | 0 | 213 | 5 |
| Portugal | 40 | 0 | 104 | 2 |
| Ireland | 23 | 0 | 56 | 7 |
| Germany | 15 | 0 | - | = |

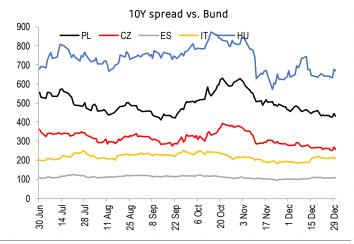
^{* 10}Y treasury bonds over 10Y Bunds

Source: Refinitiv, Datastream









 $^{^{\}star\star} Information$ shows bid levels on the interbank market at the end of the trading day



Kalendarz wydarzeń i publikacji

| TIME | COUNTRY | INDICATOR | DEDICE | | FORECAST | | ACTUAL | LAST |
|-------|---------|-------------------|-----------------|---------|----------|-----------|--------|-------|
| CET | COUNTRY | INDICATOR | PERIOD | | MARKET | SANTANDER | VALUE | VALUE |
| | | | FRIDAY (30 Dece | ember) | | | | |
| | | No important data | | | | | | |
| | | | MONDAY (2 Jan | nuary) | | | | |
| 09:00 | PL | PMI manufacturing | Dec | pts | 44.0 | 43.7 | | 43.4 |
| 09:55 | DE | PMI manufacturing | Dec | pts | 47.4 | - | | 46.2 |
| 10:00 | EZ | PMI manufacturing | Dec | pts | 47.8 | - | | 47.1 |
| | | | TUESDAY (3 Jan | nuary) | | | | |
| 14:00 | DE | HICP inflation | Dec | % m/m | -0.5 | - | | 0.0 |
| | | | WEDNESDAY (4 J | anuary) | | | | |
| | PL | MPC decision | | % | 6.75 | 6.75 | | 6.75 |
| 02:45 | CN | PMI services | Dec | pts | | - | | 46.7 |
| 09:55 | DE | PMI services | Dec | pts | 49.0 | _ | | 46.1 |
| 10:00 | EZ | PMI services | Dec | pts | 49.1 | - | | 48.5 |
| 16:00 | US | ISM manufacturing | Dec | pts | 48.5 | - | | 49.0 |
| 20:00 | US | Minutes FOMC | 14.12.2022 | | | | | |
| | | | THURSDAY (5 Ja | nuary) | | | | |
| 08:00 | DE | Export | Nov | % m/m | -0.5 | _ | | 0.8 |
| 10:00 | PL | CPI inflation | Dec | % y/y | 17.4 | 17.2 | | 17.5 |
| 14:15 | US | ADP report | Dec | k | 140 | - | | 127.0 |
| | | | FRIDAY (6 Janu | uary) | | | | |
| | PL | National holiday | | | | | | |
| 08:00 | DE | Factory orders | Nov | % m/m | -0.5 | - | | 0.8 |
| 08:00 | DE | Retail sales | Nov | % m/m | 1.5 | - | | -2.7 |
| 09:00 | CZ | Industrial output | Nov | % y/y | -1.4 | - | | 2.9 |
| 11:00 | EZ | HICP flash | Dec | % y/y | 9.6 | - | | 10.0 |
| 11:00 | EZ | Retail sales | Nov | % m/m | 0.6 | - | | -1.8 |
| 11:00 | EZ | ESI | Dec | pts | 94.5 | - | | 93.7 |
| 14:30 | US | Non-farm payrolls | Dec | k | 200 | _ | | 263.0 |
| 14:30 | US | Unemployment rate | Dec | % | 3.7 | _ | | 3.7 |
| 16:00 | US | ISM services | Dec | pts | 55.0 | _ | | 56.5 |
| 16:00 | US | Factory orders | Nov | % m/m | -0.8 | - | | 1.0 |
| | | | | | | | | |

Source: Santander Bank Polska. Bloomberg. Parkiet

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 $^{^{}st}$ in the case of a revision the data is updated