26 November 2019

Eyeopener

Retail sales improved

Markets remain optimistic
According to Kropiwnicki, the MPC may more often mention rate cuts
Fx markets were calm
Bond yields in Poland and abroad unchanged
Today Polish money supply, consumer confidence in the USA

On Monday stock indices gained globally (increases of order of magnitude of 0.5%) after early morning gains in Asia as pro-democratic candidates won the majority seats in HK local elections. Also, German Ifo index beat expectations but also news that China is about to strengthen intellectual property rights, which was read by markets as increasing the likelihood of a deal. On Tuesday morning the Chinese Ministry of Commerce said that top negotiators (Liu He, Mnuchin, Lighthizer) "reached consensus" on how to resolve some problems. The talks continue and negotiators remain in touch which should support market optimism. Core market yields have not changed by much (slightly lower yields on the US bond curve), while emerging market currencies weakened after dollar index tried to break higher. Brent oil closed unchanged on the day, while gold slightly cheapened to US\$1458/oz.

Fed governor Jerome Powell said that Federal Reserve is strongly committed to the 2% inflation goal to be achieved symmetrically meaning that policymakers would be happy with inflation running a little above or below the 2% level. Powell underscored that it is essential that the Fed use their tools to make sure they do not permit an unhealthy downward drift in inflation expectations and inflation.

MPC member Jerzy Kropiwnicki said in an interview for Reuters that the voices for rate cuts could now intensify in the MPC while hikes could be mentioned less often. He said he would not go for a rate cut since there is no optimistic assessment of situation in companies and no strong willingness to invest. Thus, rate cuts would not prevent an economic slowdown.

In October, Polish **retail sales** grew 4.6% y/y in real terms vs 4.3% market consensus. Such result eases somewhat the worries about consumer spending that arose after the disappointing previous reading, but confirms outlook of continuing slowdown. In our view, additional social transfers and cut of the PIT tax rate should prevent retail sales from a major deceleration. More in our <u>economic comment</u>.

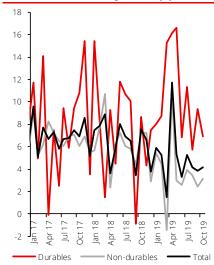
EURUSD was quite stable on Monday after it fell noticeably on Friday – yesterday the exchange rate opened and closed at c.1.102 after it tried to break 1.10 intraday. The realised volatility of EURUSD is historically low ahead of the Thanksgiving Day in the US (on Thursday). Continuation of this situation pulls implied volatilities below levels from summer 2014. We think the dollar could gain even 1% in the coming days (with the dollar index climbing to 99.5, its September peak).

EURPLN is consolidating around 4.30 in its very gradual upside trend and amid very low realised volatility. However, implied volatilities are not falling which might imply that some market participants are still concerned about further zloty depreciation. We think that before December (that historically was positive for the zloty, with only a few exceptions) we might see weaker zloty with EURPLN climbing to around 4.32. USDPLN closed at 3.90, CHFPLN at 3.915 and GBPPLN at 5.037.

On the domestic **interest rate market** Monday was a calm day with the yields holding near Friday's closing. Bund yields were pretty stable as well and thus the PL-DE spread remained fairly unchanged. Only the IRS rates moved down by 1bp on the front end and by 3bp on the long end leading to widening of the 10Y asset swap spread to 30bp. As regards the core markets, only the UST yields moved and the 10Y yield eased to 1.76%.

Today in the US we will see new home sales data and the consumer confidence index. In Poland, M3 money supply data will be published and the government will discuss the private pension funds liquidation bill.

Retail sales, broad categories, % y/y



Source: GUS, Santander

Economic Analysis Department:

al. Jana Pawła II 17, 00-854 Warszawa email: ekonomia@santander.pl website: <u>santander.pl/en/economic-analysis</u> Piotr Bielski +48 22 534 18 87 Marcin Luziński +48 22 534 18 85 Wojciech Mazurkiewicz +48 22 534 18 86 Grzegorz Ogonek +48 22 534 19 23 Marcin Sulewski, CFA +48 22 534 18 84



| Today's opening | | | | |
|-----------------|--------|---------|--------|--|
| EURPLN | 4.2967 | CZKPLN | 0.1685 | |
| USDPLN | 3.9010 | HUFPLN* | 1.2787 | |
| EURUSD | 1.1015 | RUBPLN | 0.0610 | |
| CHFPLN | 3.9141 | NOKPLN | 0.4251 | |
| GBPPLN | 5.0306 | DKKPLN | 0.5751 | |
| USDCNY | 7.0300 | SEKPLN | 0.4051 | |

*for 100HUF

| Last session in the FX market | | | 25 | /11/2019 | |
|-------------------------------|-------|-------|-------|----------|--------|
| | min | max | open | close | fixing |
| EURPLN | 4.291 | 4.303 | 4.295 | 4.298 | 4.299 |
| USDPLN | 3.892 | 3.907 | 3.899 | 3.905 | 3.9036 |
| EURUSD | 1.100 | 1.103 | 1.103 | 1.101 | - |

Interest rate market

25/11/2019

| T-bonds on the interbank market** | | | | | | | |
|-----------------------------------|------|-----------------|-----------------|-----------|---------------|--|--|
| Benchmark (term) | % | Change (bps) | Last auction | per offer | Average yield | | |
| DS1021 (2L) | 1.38 | 1 | 21 mar 19 | OK0521 | 1.633 | | |
| PS1024 (5L) | 1.77 | 0 | 21 mar 19 | PS0424 | 2.209 | | |
| DS1029 (10L) | 2.05 | 0 | 21 mar 19 | DS1029 | 2.877 | | |

IRS on the interbank market**

| Term | | PL | | US | EZ | | |
|------|------|-----------------|------|-----------------|-------|-----------------|--|
| | % | Change (bps) | % | Change (bps) | % | Change (bps) | |
| 1L | 1.70 | 0 | 1.75 | 1 | -0.35 | 0 | |
| 2L | 1.72 | -1 | 1.61 | 0 | -0.34 | -1 | |
| 3L | 1.69 | -2 | 1.57 | 0 | -0.31 | 0 | |
| 4L | 1.69 | -2 | 1.55 | 0 | -0.27 | -2 | |
| 5L | 1.70 | -3 | 1.55 | 0 | -0.23 | -2 | |
| 8L | 1.73 | -3 | 1.61 | 0 | -0.06 | -3 | |
| 10L | 1.75 | -3 | 1.67 | 0 | 0.05 | -3 | |

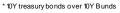
WIBOR rates

| Term | % | Change (bps) |
|------|------|-----------------|
| O/N | 1.59 | 2 |
| T/N | 1.59 | 1 |
| SW | 1.58 | 1 |
| 2W | 1.60 | 0 |
| 1M | 1.63 | 0 |
| 3M | 1.71 | 0 |
| 6M | 1.79 | 0 |
| 9M | 1.80 | 0 |
| 1Y | 1.84 | 0 |



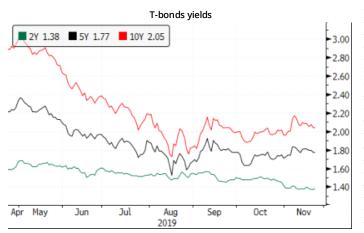
| | · circ irrect barrie irrarite | - |
|------|-------------------------------|-----------------|
| Term | % | Change (bps) |
| 1x4 | 1.71 | 0 |
| 3x6 | 1.70 | 0 |
| 6x9 | 1.69 | 0 |
| 9x12 | 1.64 | -1 |
| 3x9 | 1.78 | -1 |
| 6x12 | 1.77 | 1 |

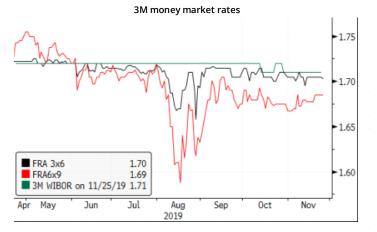
| Measures of fi | scal risk | | | | | |
|----------------|-----------|-----------------|-------------|-----------------|--|--|
| Country | CDS 5 | SY USD | 10Y spread* | | | |
| | Level | Change (bps) | Level | Change (bps) | | |
| Poland | | | 2.40 | -1 | | |
| France | 18 | -1 | 0.31 | -1 | | |
| Hungary | | | 2.18 | -4 | | |
| Spain | 40 | -1 | 0.76 | -1 | | |
| Italy | 132 | -2 | 1.51 | -3 | | |
| Portugal | 38 | -1 | 0.73 | -3 | | |
| Ireland | 24 | 0 | 0.42 | -1 | | |
| Germany | 9 | 0 | - | - | | |

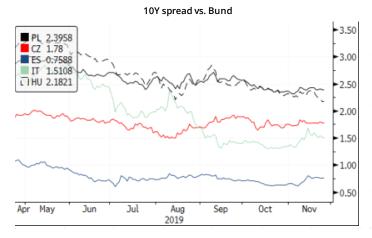


 $^{^{\}star\star} Information$ shows bid levels on the interbank market at the end of the trading day Source: Bloomberg











Economic Calendar

| TIME | | | | | FO | FORECAST | | LAST VALUE* |
|-------|---------|-----------------------------|----------------|----------|------------------|----------|-------|----------------|
| CET | COUNTRY | INDICATOR | PERIOD | | MARKET SANTANDER | | VALUE | |
| | | ı | RIDAY (22 Nove | ember) | | | | |
| 08:00 | DE | GDP WDA | 3Q | % y/y | 0.5 | - | 0.5 | 0.5 |
| 09:30 | DE | Germany Manufacturing PMI | Nov | pts | 42.8 | - | 43.8 | 42.1 |
| 09:30 | DE | Markit Germany Services PMI | Nov | pts | 52.0 | - | 51.3 | 51.6 |
| 10:00 | EZ | Eurozone Manufacturing PMI | Nov | pts | 46.4 | - | 46.6 | 45.9 |
| 10:00 | EZ | Eurozone Services PMI | Nov | pts | 52.4 | - | 51.5 | 52.2 |
| 10:00 | PL | Sold Industrial Output | Oct | % y/y | 2.5 | 2.0 | 3.5 | 5.6 |
| 10:00 | PL | Construction Output | Oct | % y/y | 6.2 | 8.8 | -4.0 | 7.6 |
| 10:00 | PL | PPI | Oct | % y/y | 0.2 | 0.1 | -0.1 | 0.9 |
| 16:00 | US | Michigan index | Nov | pts | 95.7 | | 96.8 | 95.7 |
| | | M | ONDAY (25 Nov | /ember) | | | | |
| 10:00 | DE | IFO Business Climate | Nov | pts | 95.0 | - | 95.0 | 94.7 |
| 10:00 | PL | Retail Sales Real | Oct | % y/y | 4.3 | 4.8 | 4.6 | 4.3 |
| | | T | JESDAY (26 Nov | /ember) | | | | |
| 14:00 | PL | Money Supply M3 | Oct | % y/y | 9.0 | 9.0 | | 9.4 |
| 16:00 | US | Consumer Conference Board | Nov | pts | 126.8 | - | | 125.9 |
| 16:00 | US | New Home Sales | Oct | % m/m | 0.8 | - | | -0.7 |
| | | | DNESDAY (27 N | ovember) | | | | |
| 10:00 | PL | Unemployment Rate | Oct | % | 5.1 | 5.0 | | 5.1 |
| 14:30 | US | Durable Goods Orders | Oct | % m/m | -0.5 | - | | -1.2 |
| 14:30 | US | GDP Annualized | 3Q | % q/q | 1.9 | - | | 1.9 |
| 14:30 | US | Initial Jobless Claims | week | k | 218 | - | | 227 |
| 16:00 | US | Personal Spending | Oct | % m/m | 0.3 | - | | 0.2 |
| 16:00 | US | Personal Income | Oct | % m/m | 0.3 | - | | 0.3 |
| 16:00 | US | Pending Home Sales | Oct | % m/m | 0.2 | - | | 1.5 |
| 16:00 | US | PCE Deflator SA | Oct | % m/m | 0.3 | - | | 0.0 |
| 20:00 | US | Fed Beige Book | | | | | | |
| | | | URSDAY (28 No | vember) | | | | |
| 11:00 | EZ | ESI | Nov | pct. | 101.0 | - | | 100.8 |
| 14:00 | DE | HICP | Nov | % m/m | -0.6 | - | | 0.1 |
| | | | RIDAY (29 Nove | | | | | |
| 08:00 | DE | Retail Sales | Oct | % m/m | -0.1 | - | | 0.0 |
| 09:00 | CZ | GDP SA | 3Q | % y/y | 2.5 | - | | 2.5 |
| 09:00 | HU | GDP | 3Q | % y/y | 5.0 | - | | 5.0 |
| 10:00 | PL | CPI | Nov | % y/y | 2.5 | 2.7 | | 2.5 |
| 10:00 | PL | GDP | 3Q | % y/y | - | 3.9 | | 3.9 |
| 11:00 | EZ | Flash HICP | Nov | % y/y | 0.8 | - | | 0.7 |
| 11:00 | EZ | Unemployment Rate | Oct | % | 7.5 | - | | 7.5 |

Source: Santander Bank Polska. Bloomberg, Parkiet

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Additional information is available on request. Please contact Santander Bank Polska S.A. Financial Management Division. Economic Analysis Department. al. Jana Pawla II 17. 00-854 Warsaw. Poland. phone +48 22 534 18 87. email ekonomia@santander.pl. http://www.santander.pl.

^{*} in the case of a revision the data is updated