Bank Zachodni WBK

Eyeopener – Zloty regaining strength

12 March 2009

- Zloty clearly stronger, market interest rates down
- Today, SNB decision on rates and data from the US (labour market, retail sales)

On Wednesday, there was still higher risk appetite in the international financial markets. After strong rises in the stock markets in the US and Asia, there was also increase in the European stock indices. Positive moods were slightly weakened by data on the Chinese exports and weaker-than-expected results of some European companies (among others UBS). However, positive factor for market moods were comments from T. Geithner, who said that the US government may recapitalise lenders in order to encourage them to sell bad assets and private investors will get loans for purchase of these bad assets and thus credit activity would revive. Besides, the US Congress approved a bill assuming spending of \$410bn to support the domestic demand, loosening embargo on Cuba and financing of additional projects.

The zloty was strengthening gradually during the yesterday's session and in the afternoon reached 4.57 to the euro (close to technical support level) and 3.57 to the dollar. Towards the end of the session there was correction to above 4.60 versus the euro. USDPLN increased at the end of the domestic session to 3.604. Along with improvement in moods on the global markets, the euro gained against the dollar in the first part of the day from around 1.264 to ca. 1.277 and stabilised near this level also in the afternoon. Data on industrial orders in Germany, which clearly disappointed again, had no negative impact on the euro. They fell by as much as 8%MoM and 37.9%YoY (mostly due to fall in exports orders by 11.6%MoM with drop in domestic orders by 4.6%MoM) against expectations at -2%MoM and -28.3%YoY.

In the domestic interest rate market there was a significant rebound in market interest rates. After switching auction there was a slight correction of prices, however in the afternoon the market strengthened again. Eventually, during the day yields of bonds fell mainly in the long end of the yield curve, which could have resulted from supply of 2Y and 5Y bonds at the switching auction. IRS curve moved down by 6-12 bp. Larger fall in FRA rates could have been contributed among others by rise in zloty liquidity in interbank market and play for decrease in liquidity premium in WIBOR rates. The Ministry of Finance bought back at auction bonds PS0509 worth PLN3.5bn (there is still ca. PLN16-17bn left for buy-back in May) and bonds OK0709 worth PLN0.6bn. In exchange, the ministry sold PLN2.8bn of 2Y bonds OK0711 and PLN1.8bn of PS0414.

In core debt markets, there was a continuation of downward move in bond prices, due to concerns about high bond supply. Yields of 10Y Treasuries and Bunds increased slightly to 3.02% and 3.07% from 3.0% and 3.04% in the morning.

According to estimate of Labour Ministry released today, the registered unemployment rate increased in February to 10.9%, which is close to our estimates.

The Ministry of Finance gave its forecasts of some macroeconomic figures. According to the Ministry inflation will rise in February to 3.4% and later on it is going to decline to 2% at the year-end, while industrial output will be falling for a few months due to base effect and the GDP growth in Q1 will reach 2%. We are less optimistic regarding the GDP growth and we estimate it may not exceed 0.5%YoY. According to the Finance Ministry the European Commission and the ECB do not see possibility of easing the criteria of euro zone accession. Ludwik Kotecki did not want to confirm whether there are any talks running with European institutions regarding the ERM2. The finance minister Jacek Rostowski said that he is an optimist on the issue of the euro adoption and he hopes it will be easier to reach agreement after the elections to European Parliament. His assessment of the budget deficit realisation is also optimistic and in his opinion the savings made in February will

KNF (Financial Supervisory Commission) released a document yesterday, which said the negative valuation of the derivatives held by domestic companies is at ca. PLN18bn, comprising ca. PLN9bn from FX options, PLN7bn from forwards and PLN2bn from CIRS. However according to the report, as much as 80-85% of the transactions were made in order to hedge respective export revenues, which gives only 15-20% of the negative result that may be assigned to speculative deals. This shows that the scale of the so called "FX options" problem may be smaller than expected.

Today at 10:00 GMT the PPI data for the euro zone will be released. According to market expectations, producer prices rose 0.6%YoY in January. At 13:00 GMT the Swiss National Bank will make decision about interest rate policy. Market consensus points to a cut in interest rates determining a band for target LIBOR interest rates by 25 bp (mean of the band from 5% to 2.5%). At 13:30 there will be a release of weekly US unemployment data. Market consensus points to increase in the initial jobless claims to 645.000 from 639.000 in the previous week. At the same time there will be publication of the US retail sales data for February. Market expects 0.5%MoM fall.

ECONOMIC ANALYSIS UNIT

ul. Marszałkowska 142. 00-061 email: ekonomia@bzwbk.pl Maciej Reluga (Chief Economist) Piotr Bielski Piotr Bujak Cezary Chrapek

fax +48 022 586 83 40 Web site: http://www.bzwbk.pl

+48 (0) 22 586 83 63 +48 (0) 22 586 83 33 +48 (0) 22 586 83 41 +48 (0) 22 586 83 42 New business queries: Treasury - Frank O'Connor

Corporate Banking – Rashid Khan Branch/ Mortgages - Carl Coates +48 (0) 22 586 8402 frank.o'connor@bzwbk.pl +48 (0) 22 586 8050 rashid.khan@bzwbk.pl +48 (0) 22 586 8059 carl.coates@bzwbk.pl

Zloty exchange rate (fixing) F/X rates (today's opening) 3.95 4.95 3 90 4 90 FURUSD CADPLN 2 8056 1 2764 3.85 4.85 USDPLN 3.6236 DKKPLN 0.6208 EURPLN 4.6250 NOKPLN 0.5213 3.80 4.80 CHFPLN SEKPLN 3.1277 0.4097 3.75 4.75 JPYPLN* 3.7697 **CZKPLN** 0.1702 3.70 4.70 GBPPLN HUFPLN 5.0201 1.5258 3.65 4.65 Financial market review 11 Mar 09 3.60 4.60 3.55 4.55 The zloty trading ranges 3.50 4.50 fixing min EURPLN 4.5690 4.6730 4.6668 4.6030 4.6050 3.45 4.45 11 Feb 13 Feb 17 Feb USDPLN 3.5730 3.6470 3.6923 3.6041 3.6342 15 Feb 19 Feb 23 Feb 25 Feb 27 Feb Mar Mar **EURUSD** 1.2638 1.2799 1.2641 1.2772 T-bonds EUR (rhs) USD (lhs) Last Change Average **TERM** BOND Yield (%) (bp) auctior yield % T-bonds yields 2Y OK1110 5.68 4.03 5.804 5Y PS0413 6.02 -2 4.03 6.053 6.40 DS1017 -9 10Y 6.18 17.12 5.724 6.20 IRS rates (Mid) 6.00 TERM US FΔ 5 80 Change Change Change % % % 5 60 (bp) (bp) (bp) 4.16 1.49 1.85 1 Y -6 -2 0 5.40 -7 2Y 4.55 -13 2 1.70 2.02 5.20 3Y -11 2.01 -9 15 4.74 2.43 -11 5.00 **4**Y 4.87 -11 2.30 2.57 3 5Y 4.96 -10 2.53 -12 2.77 3 4.80 8 5.07 -9 2.94 -13 5 3.20 25 Feb . 11 Feb 13 Feb 15 Feb 23 Feb 27 Feb 19 Feb 11 Mar 3.08 10Y -13 3.40 5.14 WIBOR rates 10Y TERM Daily change (bp) % 3.04 3-month money market rates T/N 3.11 0 4.80 SW 3.70 -1 2W 3.92 -1 4.60 1M 4.05 -2 ЗМ 4.35 -2 4 40 6M 4.39 -2 4.20 9M 4.40 -2 1Y 4.40 -2 4 00 FRA rates (Mid) 3.80 TERM Daily change (bp) % 3.81 3.60 3X6 -15 3.85 11 Feb Feb e e Pe 11 Mar

6X9

9X12

3X9

This publication has been prepared by Bank Zachodni WBK S.A. (a member of AIB Group) for information purposes only. It is not an offer or solicitation for the purchase or sale of any financial instrument. Information presented in the publication is not an investment advice. All reasonable care has been taken to ensure that the information contained herein is not untrue or misleading. But no representation is made as to its accuracy or completeness. No reliance should be placed on it and no liability is accepted for any loss arising from reliance on it. Forecasts or data related to the past do not guarantee future prices of financial instruments or financial results. Bank Zachodni WBK S.A. its affiliates and any of its or their officers may be interested in any transactions. securities or commodities referred to herein. Bank Zachodni WBK S.A. or its affiliates may perform services for or solicit business from any company referred to herein. This publication is not intended for the use of private investors. Clients should contact and execute transactions through a Bank Zachodni WBK S.A. entity or an AIB Group entity in their home jurisdiction unless governing law permits otherwise. Copyright and database rights protection exists in this publication.

13 15 17 9 23 25 | 27 |

- FRA 3x6

- FRA 6x9

7

WIBOR 3M -

Additional information is available on request. Please contact Bank Zachodni WBK S.A. Treasury Division. Economic Analysis Unit. ul. Marszałkowska 142. 00-061 Warsaw. Poland. phone (+48 22) 586 83 63. email ekonomia@bzwbk.pl. http://www.bzwbk.pl



3.96

4.17

3.94

4.07

-12

-16

-14

-17

^{*} for 100 JPY