# **EYEOPENER**

23 February 2018

# Entrepreneurs in a better mood

#### Global mood a little less unstable

- RPP minutes more dovish, the business confidence still strong
- Zloty stable after depreciation, the dollar gave back profits
- Domestic debt rose owing to global trend and successful auction
  - Today: in Poland unemployment rate, abroad Eurozone CPI and German GDP

The global market sentiment has recently been unstable and the situation has not changed on Thursday. European equities fell at the opening of the session but later in the day managed to recover slightly. Still, this did not prevent the zloty and forint from depreciation. Core bond yields fell while the euro zone peripheries saw debt weakening. Hawkish tone of the FOMC minutes had only temporary effect also on the FX market where the dollar gave up its Wednesday's gains. The data on lower US weekly initial jobless claims did not help the greenback. Today's morning German 4Q17 GDP data were in line with expectations (2.9% y/y).

#### M3 money supply

In Poland, M3 growth accelerated to 4.8% y/y in January, in line with our forecast. Total deposits rose by 4.5% y/y and loans by 3.9% y/y. Household deposits kept on decelerating (3.9% y/y in January, the lowest in 12 years) and the tendency of switching term deposits into current deposits held on. Data corrected for FX changes suggest some acceleration of loans for private persons (4.8% y/y) and for companies (7.6% y/y). Interestingly, the higher growth of loans for firms was mostly due to a revival in real estate loans (9.1% y/y) amid some acceleration in current loans (7.3% y/y) and investment loans (10.3% y/y).

#### Minutes RPP - hawkish fell back

Yesterday, the NBP released the minutes from the February MPC meeting. The Council's main message was unchanged – stable rates this year are what the economy needs. This document is a bit more dovish than the previous one.

The paragraph with alternative, minority views is now only half as long, and does not specify the conditions that would warrant a rate hike (apart from a quite general reference to a potential rapid rise of inflationary pressure), but instead simply points to the next projection (due in March). The members stated that core inflation in 4Q was lower than envisaged in the NBP projections (0.87% y/y average vs. just above 1% in the November projection) despite stronger-than-expected GDP growth, which suggests that inflationary pressure is still limited. The majority expect the GDP forecast to rise in the next projection. Most members still do not see significant inflationary pressure coming from the labor market

### ECONOMIC ANALYSIS DEPARTMENT:

al. Jana Pawła II 17, 00-854 Warsawfax +48 22 586 83 40email: ekonomia@bzwbk.plWeb site: skarb.bzwbk.plPiotr Bielski+48 22 534 18 87Marcin Luziński+48 22 534 18 85Grzegorz Ogonek+48 22 534 19 23Konrad Soszyński+48 22 534 18 86Marcin Sulewski+48 22 534 18 84

and agree that unit labor costs are only growing mildly. We think the Council will keep rates on hold at least until 1Q19, as in 2018, we expect CPI to be mostly zigzagging below the target, preventing a tilt of the Council to the hawkish side.

#### **Growing Optimism of Entrepreneurs**

The business sentiment has improved even further in February. The Stat's Office business tendency indicators increased from 113.2 pts to 114.1 pts - the highest level since mid-2008. During the month, all four sectoral indicators improved, with the tendency in retail trade having already exceeded the peak recorded in 2007-2008. The improvement in the industry tendency indicator was based on a record-high data on portfolio of orders and a further decline in inventories of finished goods. New orders in construction and sales of goods for the last three months are also record high. There was a big correction of expectations of future industrial production - occurring just when the business tendency indicators for the euro zone ceased to positively surprise and the January production data were below expectations. Still, the expected production indicator stays highest in seven years.

In our opinion, such data should not incline towards assuming that Q1 will trigger a significant slowdown in GDP growth, although the turn of the year data are likely to mark the peak in the current business cycle.

#### FX market

EURUSD offset the Wednesday decline and rose to 1.233 from 1.226 yesterday despite deteriorating sentiment on the global market and better than expected data form the USA. This morning the fx pair made another swing and is heading for the yesterday low. Final euro zone inflation will be published today, but we do not think this figure could make EURUSD escape from 1.22-1.25 range at the end of the week.

EURPLN stabilised close to 4.18 after two days of rises, while USDPLN fell below 3.39 thanks to a rebound in EURUSD. The forint lost versus the euro, but the Czech koruna gained against the single currency. The ruble gained a bit to the dollar. In our view, EURPLN will remain elevated this week.

#### Debt market

Polish bonds and IRS rates were following core markets again on Wednesday. Strengthening of Bunds and Treasuries, together with a very successful domestic bond auction (details below) caused a decline of yields by 1-3bp.

The Ministry of Finance sold bonds worth PLN4.9bn (including PLN4bn at the primary auction) amid demand at PLN15.5bn (PLN13.1bn at primary auction). According to the Ministry, this year's borrowing needs are covered in 46% after the auction. It was probably the last standard auction in this quarter and in March the switching auctions will be organised.

 TREASURY SERVICES:

 Poznań
 +48 61 856 5814/30

 Warszawa
 +48 22 586 8320/38

 Wrocław
 +48 71 369 9400

🔹 🛛 🕙 Grupa Sa	Ĩ

FX market						
Today's o	pening					
EURF	PLN	4.1802	CZł	KPLN	0.1650	
USDF	PLN	3.4003	HUF	PLN*	1.3361	
EURL	JSD	1.2294	RUI	BPLN	0.0601	
CHFF	PLN	3.6340	NO	KPLN	0.4320	
GBPF	PLN	4.7396	DKKPLN		0.5614	
USDO	CNY	6.3433	SEKPLN		0.4179	
*for 100HUF						
Last sess	ion in the	e FX mark	et	2	2/02/2018	
	min	max	open	close	fixing	
EURPLN	4.167	4.188	4.173	4.178	4.1811	
USDPLN	3.375	3.413	3.385	3.387	3.4009	
EURUSD	1.226	1.236	1.233	1.234	-	

Interest rate market 22/02/2018 T-bonds on the interbank market**					
Benchmark	%	Change	Last	Paper	Average
(term)	/0	(bps)	auction	offered	yield
PS0420 (2L)	1.69	-1	2/8/18	OK0720	1.813
PS0123 (5L)	2.69	-3	2/8/18	PS0123	2.772
WS0428 (10L)	3.44	-3	2/8/18	WS0428	3.515

IRS on the interbank market**								
Term	I	PL US			ĺ	EZ		
	%	Change (bps)	% Change (bps)		%	Change (bps)		
1L	1.78	0	2.27	0	-0.25	0		
2L	2.02	-1	2.51	0	-0.11	0		
3L	2.27	0	2.65	0	0.09	0		
4L	2.47	-1	2.72	0	0.30	0		
5L	2.62	-2	2.77	0	0.49	0		
8L	2.93	-4	2.88	1	0.92	0		
10L	3.09	-3	2.93	1	1.13	0		

WIBOR rates Term Change (bps) O/N 1.41 -10 T/N 1.53 0 SW 1.56 -1 2W 1.60 0 1.65 0 1M 3M 1.72 0 6M 0 1.81 9M 1.82 0 1.85 0 1Y

FRA rates on the interbank market**					
Term	%	Change (bps)			
1x4	1.72	0			
3x6	1.73	0			
6x9	1.77	0			
9x12	1.84	0			
3x9	1.82	1			
6x12	1.83	-2			

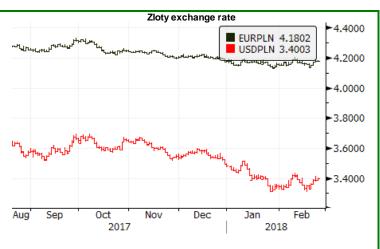
#### Measures of fiscal risk

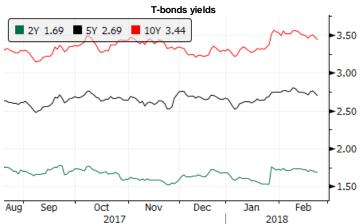
Country	CDS 5	5Y USD	10Y s	pread*			
	Level	Change	Level	Change			
		(bps)		(bps)			
Poland			2.74	-3			
France	17	0	0.28	0			
Hungary	116	1	1.84	0			
Spain	49	1	0.89	8			
Italy	105	2	1.37	1			
Portugal	69	1	1.31	0			
Ireland	25	-1	0.45	0			
Germany	9	0	-	-			

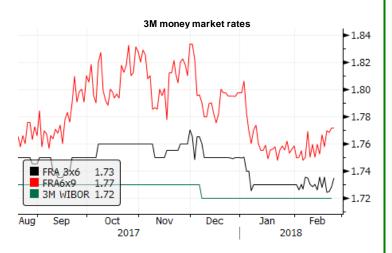
\* 10Y treasury bonds over 10Y Bunds

\*\*Information shows bid levels on the interbank market at the end of the trading day

Source: Bloomberg











Grupa Santander

## Economic calendar

TIME		INDICATOR PERIOD			FORECAST		ACTUAL VALUE	LAST	
CET					MARKET	BZWBK		VALUE	
FRIDAY (16 February)									
09:00	CZ	GDP SA	4Q	% y/y	5.3	-	5.1	5.0	
10:00	PL	Employment in corporate sector	Jan	% y/y	3.4	3.8	3.8	4.6	
10:00	PL	Average Gross Wages	Jan	% y/y	6.9	7.3	7.3	7.3	
14:30	US	Housing Starts	Jan	% m/m	4.52	-	9.7	-8.2	
16:00	US	Michigan index	Feb	pts	96.4	-	99.9	95.7	
		MON	DAY (19 Febru	uary)					
		No important events							
		TUES	DAY (20 Febr	uary)					
10:00	PL	Sold Industrial Output	Jan	% y/y	8.5	9.3	8.6	2.7	
10:00	PL	Construction Output	Jan	% y/y	20.35	22.8	34.7	12.7	
10:00	PL	PPI	Jan	% y/y	0.1	-0.2	0.2	0.3	
10:00	PL	Retail Sales Real	Jan	% y/y	6.45	7.2	7.7	5.2	
11:00	DE	ZEW Survey Current Situation	Feb	pts	94.0		92.3	95.2	
		WEDNE	ESDAY (21 Fel	bruary)					
09:30	DE	Flash Manufacturing PMI	Feb	pts	60.5	-	60,3	61.1	
09:30	DE	Flash Services PMI	Feb	pts	57.0	-	55,3	57.3	
10:00	EZ	Flash Manufacturing PMI	Feb	pts	59.2	-	58,5	59.6	
10:00	EZ	Flash Services PMI	Feb	pts	57.6	-	56,7	58.0	
16:00	US	Existing Home Sales	Jan	% m/m	0.9	-	-3.2	-2.8	
20:00	US	FOMC Meeting Minutes							
		THUR	SDAY (22 Feb	ruary)					
10:00	DE	IFO Business Climate	Feb	pts	117.0	-	115.4	117.6	
14:00	PL	Money Supply M3	Jan	% y/y	4.9	4.8	4.8	4.6	
14:30	US	Initial Jobless Claims	week	k	230	-	222	229	
		FRI	DAY (23 Febru	ary)					
08:00	DE	GDP WDA	4Q	%	2.9	-	2.9	2.7	
10:00	PL	Unemployment Rate	Jan	%	6.9	6.9		6.6	
11:00	EZ	HICP	Jan	% y/y	1.3	-		1.3	

Source: BZ WBK. Bloomberg, Parkiet

\* in case of the revision the data is updated

Additional information is available on request. Please contact Bank Zachodni WBK S.A. Financial Management Division. Economic Analysis Department. al. Jana Pawla II 17. 00-854 Warsaw. Poland. phone +48 22 534 18 87. email ekonomia@bzwbk.pl. http://www.bzwbk.pl.

This publication has been prepared by Bank Zachodni WBK S.A. for information purposes only. It is not an offer or solicitation for the purchase or sale of any financial instrument. Information presented in the publication is not an investment advice. All reasonable care has been taken to ensure that the information contained herein is not untrue or misleading. But no representation is made as to its accuracy or completeness. No reliance should be placed on it and no liability is accepted for any loss arising from reliance on it. Forecasts or data related to the past do not guarantee future prices of financial instruments or financial instruments or guarantee future prices of financial instruments or guarantee future prices of financial instruments or guarantee future prices of financial instruments or guarantee future to herein. Bank Zachodni WBK S.A., its affiliates and any of its or their officers may be interested in any transactions. securities or commodities referred to herein. Bank Zachodni WBK S.A., entity in their home jurisdiction unless governing law permits otherwise. Copyright and database rights protection exists in this publication.