





Key features for 1Q 2008

- Increase in the loan market share. Rank 6th across the sector in terms of net lending volume and 4th in terms of quarterly sale of mortgages.
- Mortgage loan portfolio 86% up in comparison with 1Q'07.
- Consumer loan portfolio 50% up in comparison with 1Q'07.
- Increase of mutual and insurance capital funds value in comparison with 1Q'07 under adverse market trend.
- 16 new business units launched within the period I V 2008 under the network expansion plan (78 branches operational since the start of the project). KB network includes 389 units as at the end of March 2008. Consecutive improvement of C/I ratio.



Financial highlights 1Q 2008

	1Q'08	4Q'07	1Q'07	1Q'08/ 1Q'07
Loans (gross, PLN bln)	19,0	17,5	13,3	+44%
Deposits (PLN bln)	18,6	17,1	16,4	+13%
Gross operating income (PLN mln)	378	431	318	+19%
Net profit (PLN mln)	75	110	82	-9%
FTE (ths)	6,9	6,7	6,4	+7%
Branch network	389	380	352	+10%



Financial highlights 1Q 2008 - indicators

1Q'08	4Q'07	1Q'07	1Q'08 vs 1Q'07
66%	64%	68%	-2pp
17%	18%	23%	-6рр
98%	97%	74%	+24pp
83%	82%	69%	+14pp
9,5%	9,7%	13,6%	-4,1pp
	98% 83%	66% 64% 17% 18% 98% 97% 83% 82%	66% 64% 68% 17% 18% 23% 74% 83% 82% 69%

¹External funding = customer deposits + interbank funding (loans)

²1Q 2008 calculated according to Basel II



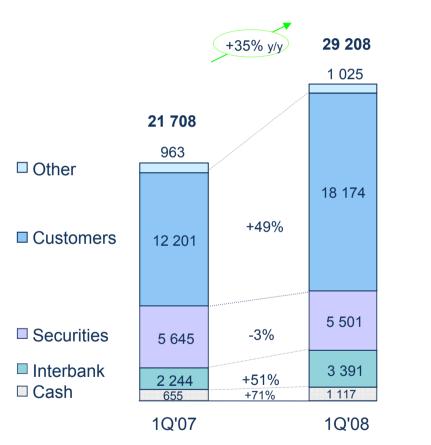
Balance sheet breakdown

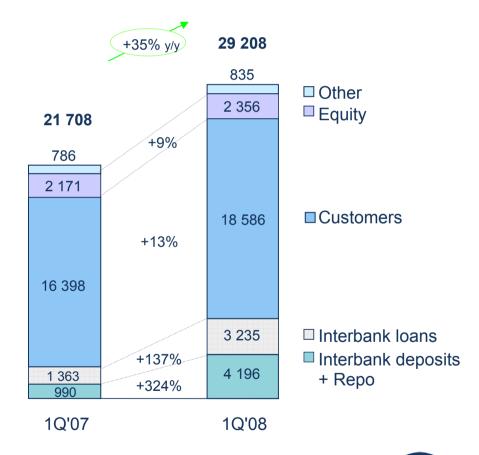
ASSETS

LIABILITIES & FUNDS







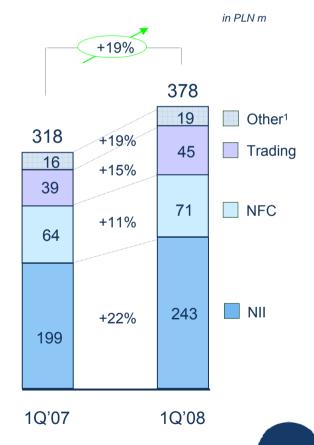




Profit and Loss breakdown

	1Q'08	1Q'07	Δ mln	ch.%
Gross operating income	378	318	60	+19%
Total costs	248	216	32	+15%
Operating profit	130	102	28	+27%
Net impairment charges for financial assets, other assets and provisions	-29	0	-29	-
Share of profits of associates	-1	1	-2	-
Profit before tax	100	103	-3	-3%
Income tax	-25	-21	-4	+19%
Net profit	75	82	-7	-9%

Gross operating income



¹Incl. result on the sale of receivables

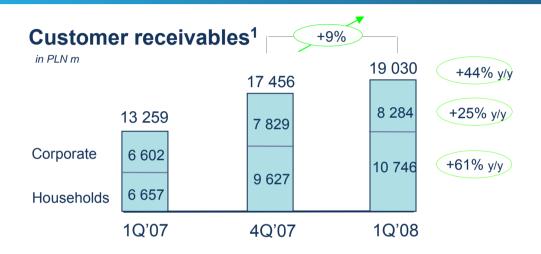


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Volumes



KB market share - loans²

	1Q'07	4Q'07	1Q'08	
Total Loans	3,5%	3,8%	3,9%	
Households Loans	3,3%	3,8%	3,9%	
Corporate Loans	3,7%	3,8%	3,8%	



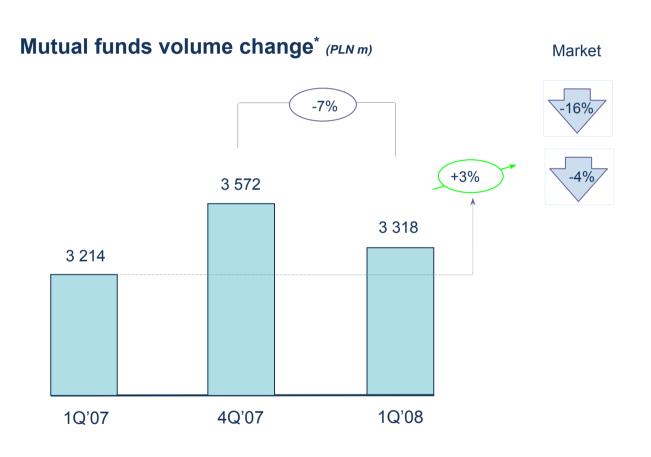
KB market share - deposits²

	1Q'07	4Q'07	1Q'08	
Total deposits	3,6%	3,5%	3,6%	
Households deposits	3,9%	3,7%	3,7%	
Corporate deposits	3,3%	3,3%	3,6%	

¹Receivables gross, end of period, consolidated

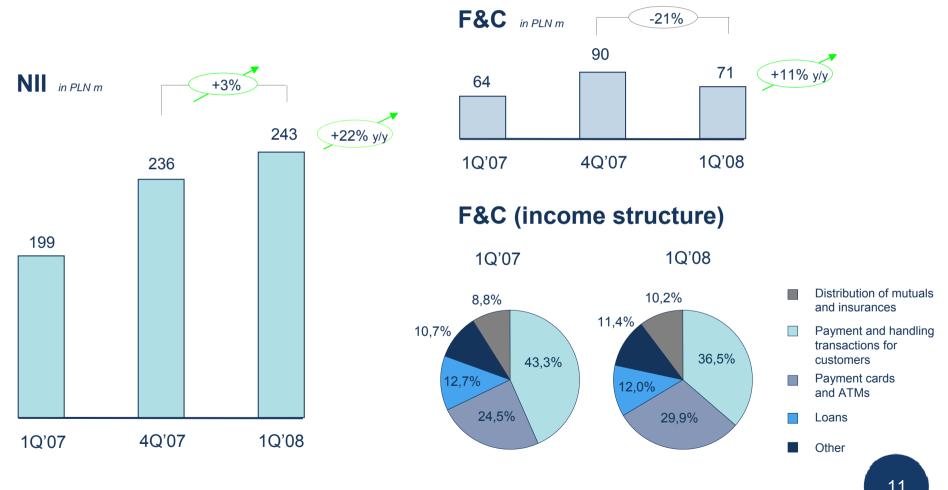


Volumes – assets under management





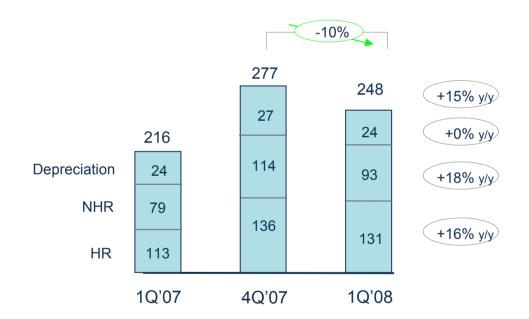
Net interest, fees and commissions



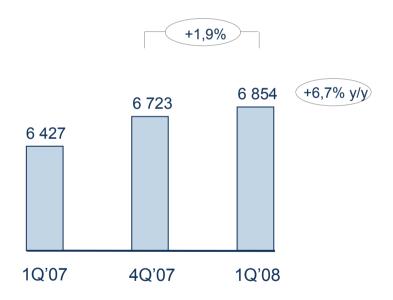


Operating expenses

Operating expenses in PLN m



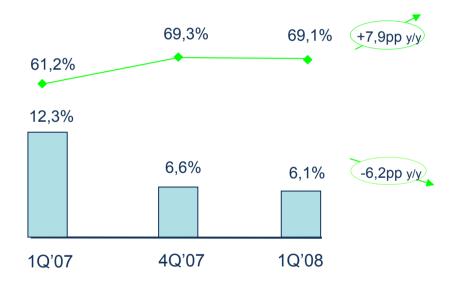
FTE





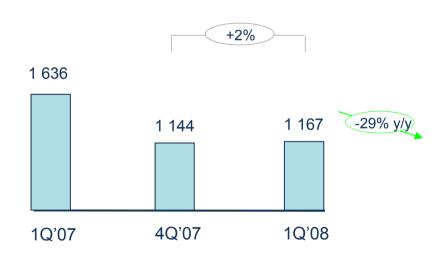
Loan quality

Impaired loans/gross loans*, coverage ratio



Impaired loans - volume

in PLN m



¹³



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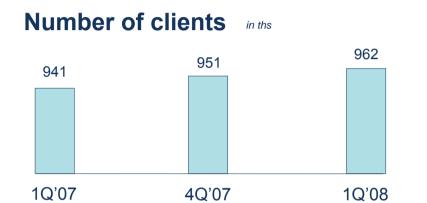


Retail banking performance

21

1,8%

1Q'07



1Q'07 4Q'07 1Q'08

Retail deposits* in PLN m, Margin

2,1%

12 071

4Q'07

Customer business per client in PLN ths

25

26

1,8%

12 828

1Q'08

+11% y/y

15

Retail loans* in PLN m, Margin



11 605

^{*} Data according to the Bank's current internal segmentation.



Retail banking – mortgage loans

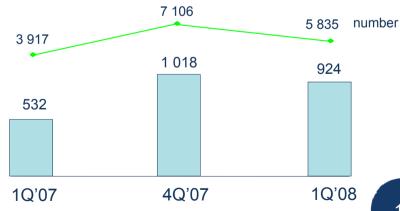
Mortgage loans - portfolio, margin



KB market share

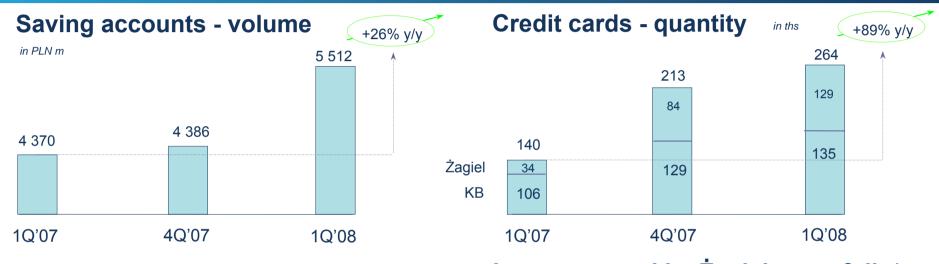
	1Q'07	4Q'07	1Q'08	
Total mortgage loans	4,2%	5,0%	5,2%	
PLN	5,4%	6,0%	5,8%	
FC	3,4%	4,3%	4,7%	

Mortgage loans - quarterly sale In PLN m

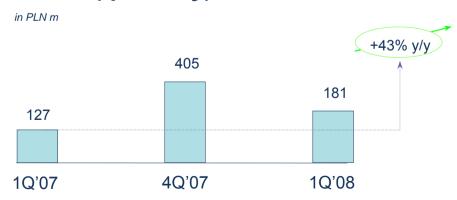




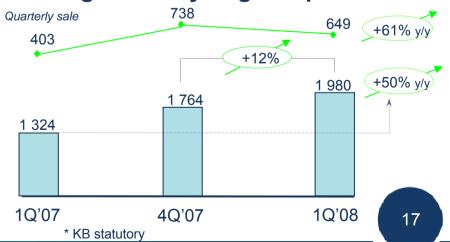
Retail banking - products



Bancassurance – gross premium written (quarterly)

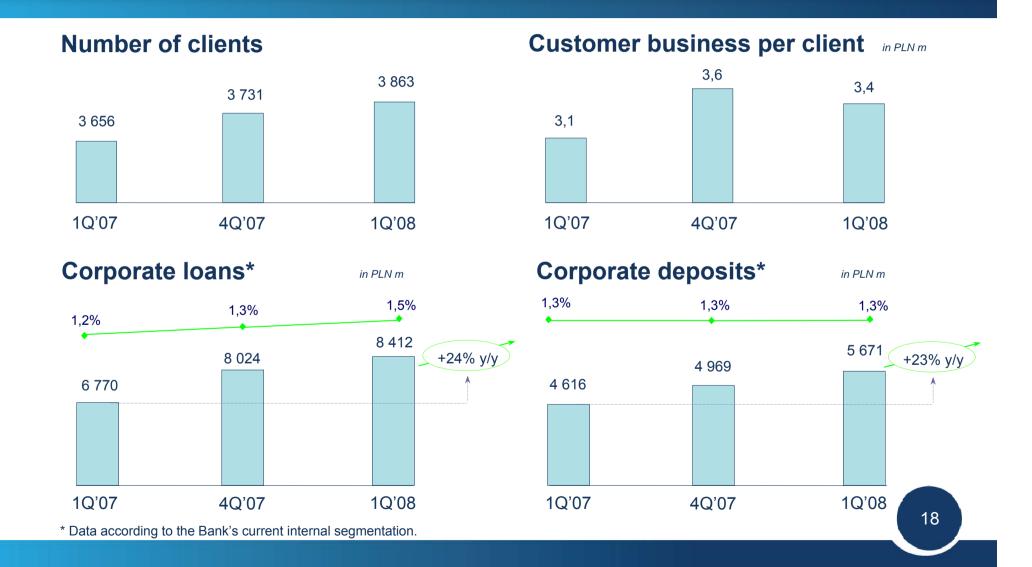


Loans granted by Żagiel – portfolio*_{in PLN m}





Corporate banking performance





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KB Balance sheet

ASSETS

LIABILITIES

(PLN mln)	1Q'08	1Q'07	Δ mln	ch. %
Cash and balances with Central Bank	1 117	655	462	+71%
Amounts due from banks and financial assets at fair value	3 391	2 244	1 147	+51%
Loans to customers	18 174	12 201	5 973	+49%
Investments in securities	5 501	5 645	-144	-3%
Tangible and intangible fixed assets	681	650	31	+5%
Other assets	344	313	31	+10%
Total Assets	29 208	21 708	7 500	+35%

(PLN mln)	1Q'08	1Q'07	Δ mln	ch. %
Amounts due to banks	6 929	2 347	4 582	+195%
Amounts due to customers	18 586	16 398	2 188	+13%
Repo transactions	502	6	496	+8 267%
Total equity including current net profit	2 356	2 171	185	+9%
Subordinated liabilities	388	426	-38	-9%
Other liabilities	447	360	87	+24%
Total Equity and Liabilities	29 208	21 708	7 500	+35%



Income statement

(PLN mln)

	1Q'08	1Q'07	Δ mln	ch. %
Net interest income	243	199	44	+22%
Net fee and commission income	71	64	7	+11%
Dividend, net trading income, profit (loss) from investment activities	45	39	6	+15%
Other operating income and expenses	14	8	6	+75%
Result on the sale of receivables	5	8	-3	-38%
Gross operating income	378	318	60	+19%
Total costs	248	216	32	+15%
Operating profit	130	102	28	+27%
Net impairment charges for financial assets, other assets and provisions	-29	0	-29	-
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Profit before tax	100	103	-3	-3%
Income tax	-25	-21	-4	+19%
Net profit	75	82	-7	-9%



Investor Relations Office

E-mail: ir@kredytbank.pl

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