

23/07/19

# Santander Bank Polska SA Group

Financial results during 1H 2019



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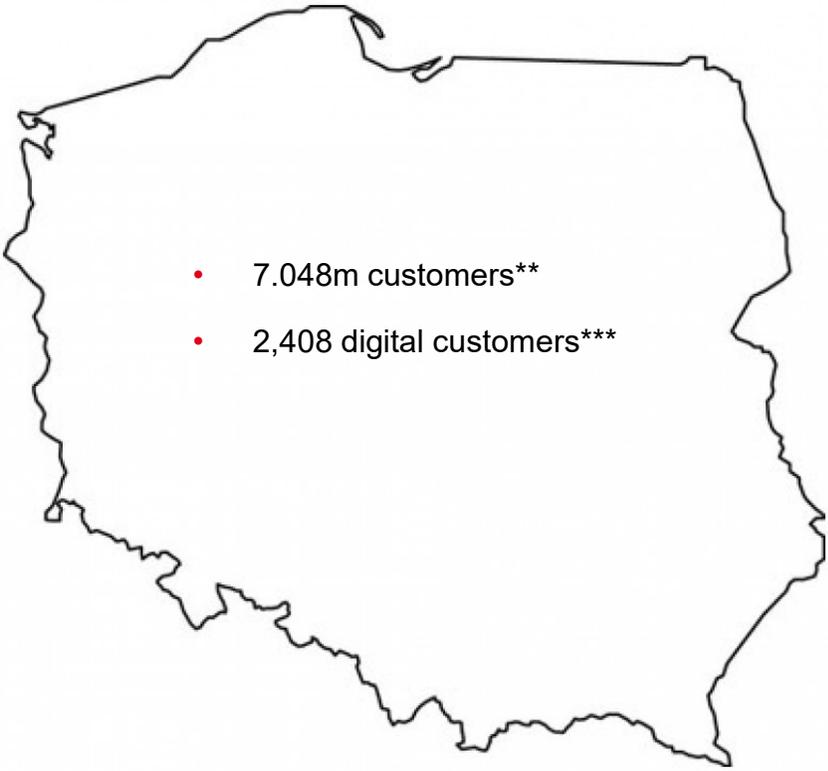
1. Strategy and business
2. Macroeconomic environment
3. Santander Group Results
4. Appendix

# Strategy and business

01

# Branch network and basic financial data

	30.06.2019	YoY
<b>Business and results</b>		
<i>PLN</i>		
Gross Loans	145.5 bn	+22%
Deposits	149.7 bn	+23%
Total customer funds	165.3 bn	+19%
Assets	205.8 bn	+22%
<b>Market Share*</b>		
Gross loans	11.8%	
Deposits	11.8%	
<b>Network and Employees</b>		
	<b>Santander Bank Polska S.A.</b>	<b>SCB</b>
Branches	532	150
Employees	11.3 k	2.4 k



\* Market share for Santander Bank Polska S.A . Group as of end of March 2019.  
 \*\* Including SCB.  
 \*\*\* Excluding SCB. Digital: customers: clients who have logged in at least once in a given month.

# 1H 2019 Basic financial highlights

■ Net Interest Income

vs. 2018

**+16%**

■ Fee income

vs. 2018

**0%**

■ Net operating income PLN 4 641m

vs. 2018

**+11%**

■ Attributable profit PLN 958m

vs. 2018

**-12%**  
**+1.6% underlying\***

# 1H 2019 Basic financial highlights

- Strong capital position well above PFSA criteria

**TCR**

**16.26%**

**CET1**

**14.45%**

- ROE, ROA – leading position in Peer Group Banks

**ROE**

**10.3%**

**ROA**

**1.1%**

- Secure funding position (L/D ratio)

**Santander Bank Polska Group**

**94.0%**

**Santander Bank Polska S.A.**

**85.7%**

# Growth in key business areas

**+18%**  
vs. H1'18

Personal Accounts sale  
**1.5 mln** opened  
Accounts As I Want It

**+63%**  
vs. H1'18

Dynamic Cash Loans  
sales growth  
**3.9 bn** in H1'19

**+31%**  
vs. 06'18

Deposits growth  
Volume **83.4 bn** (06'19)

**+37%**  
vs. H1'18

Strong growth of Insurance  
new business

**+5%**  
vs. 12'18

Santander TFI  
Investment Funds  
assets growth



## High level of service quality



**Leader** of customer service quality  
in branch and remote channels  
**Institution of the Year 2019**

## We invest in young people

Nagradzamy  
uczniów

50 zł za świadectwo szkolne

Otwórz konto



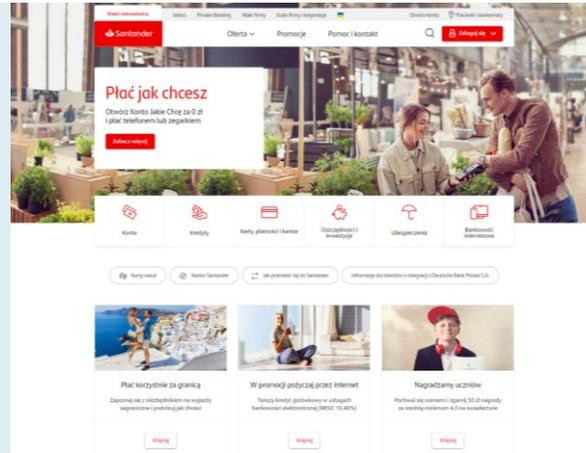
## Santander Universidades

Santander Grants in Yale, Georgetown, UCLA and TrepCamp  
Entrepreneurial Simulator 2019 (Silicon Valley, New York, San Diego)  
... 11 persons



# Digital channels development

New, refreshed layout of Bank website **santander.pl**

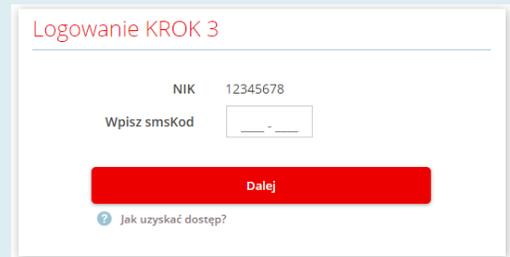


Wide range of mobile payments: BLIK, Apple Pay, Google Pay, Garmin Pay, Fitbit Pay



New sms-code format easier transaction confirmation

**123-456**



**2.4**  
m

Active digital customers  
**+13%** vs. H1'18

**1.5**  
m

Mobile users  
**+23%** vs. H1'18

**31.6**  
m

Transactions in mobile banking  
**+81%** vs. H1'18

**599**  
ths.

Cards in digital wallets  
**+163%** vs. H1'18

# Good business results in SME

**+22%**

vs. H1'18

SME financing  
performing portfolio growth

**+30%**

vs. H1'18

Deposits volume growth  
**13.8 bn** (06'19)

**+70%**

vs H1'18

Dynamic POS terminals  
sales growth

**4 ths.**

New eAccounting users  
in 1H'19



Włącz nowoczesną eKsięgowość  
inFakt w Santander Bank Polska

• od 0 zł miesięcznie  
• dla jednoosobowej działalności gospodarczej

Wypróbuj



## SMART LOANS



New, simplified credit process  
for SME launched

Even **10 minutes** only  
to loan disbursement

## SALES IN REMOTE CHANNELS



More than **2.5 times** growth  
of business accounts sales  
in digital channels vs. Q1'2019

# Business and Corporate Banking Division

**15%**

YoY growth in Strategic Sectors revenues

**14%**

YoY growth in International Business revenues

**33.9 bn**

Performing assets  
20% y/y

**26.7 bn**

Deposits  
12%y/y

- Continued solid performance in 1H 2019
- Change of deposit structure –share of current accounts in total deposits at 57% (change by 14bps y/y)
- Business customers are offered the possibility to migrate operational activities undertaken through the branch to automatic, digital channels or through 3rd parties.

# Corporate & Investment Banking

## Chosen products' sales

YoY revenue increase

39%

Trade finance products

35%

Cash management services

37%

Syndicated lending



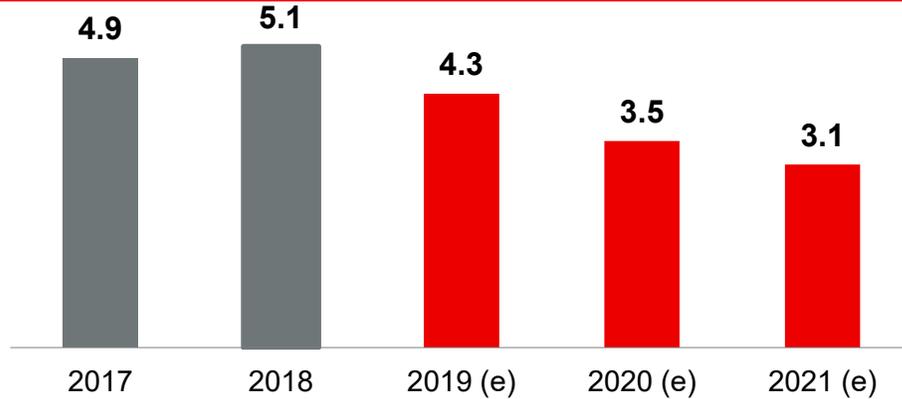
**Santander Bank Polska  
named Poland's best  
investment bank in  
Euromoney Awards for  
Excellence 2019**

# Macroeconomic environment

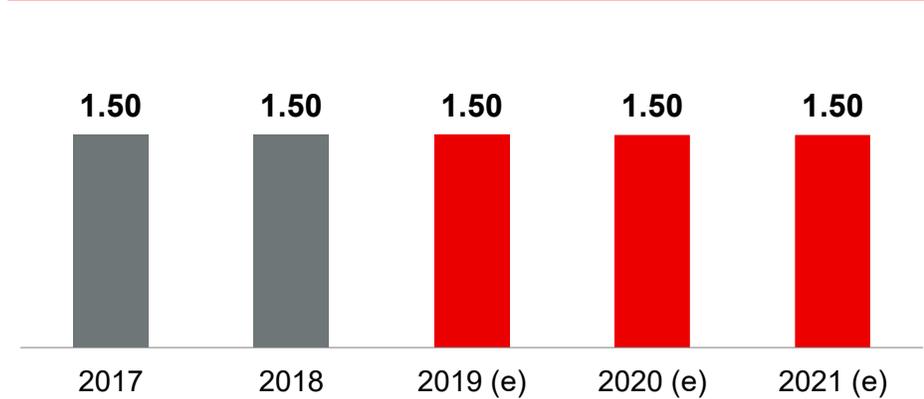
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# GDP growth gently slowing, CPI above the NBP target

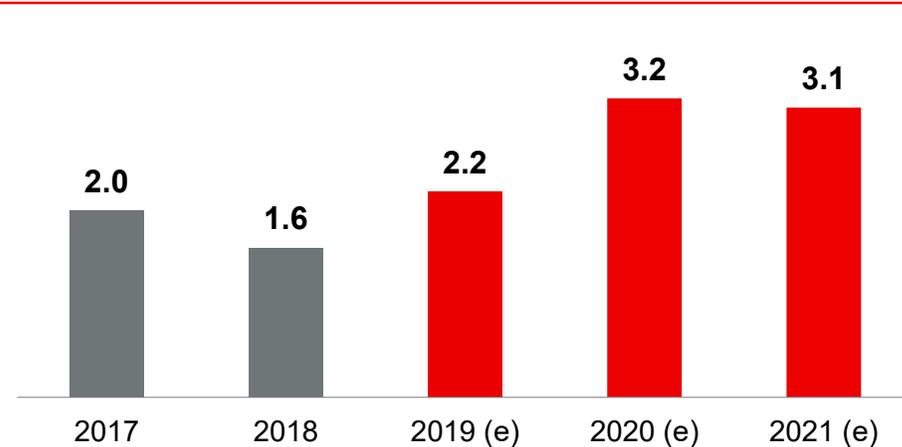
Annual GDP Growth (real, %)



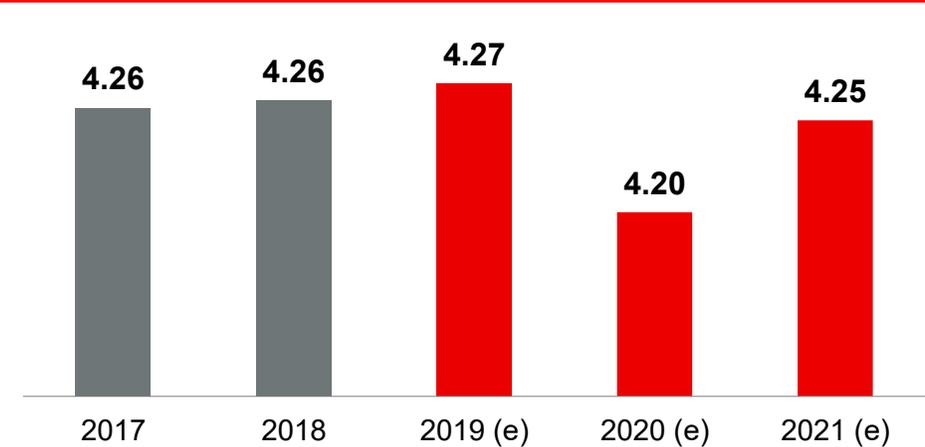
Central Bank Monetary Policy (year end, %)



Annual inflation rate (average, %)

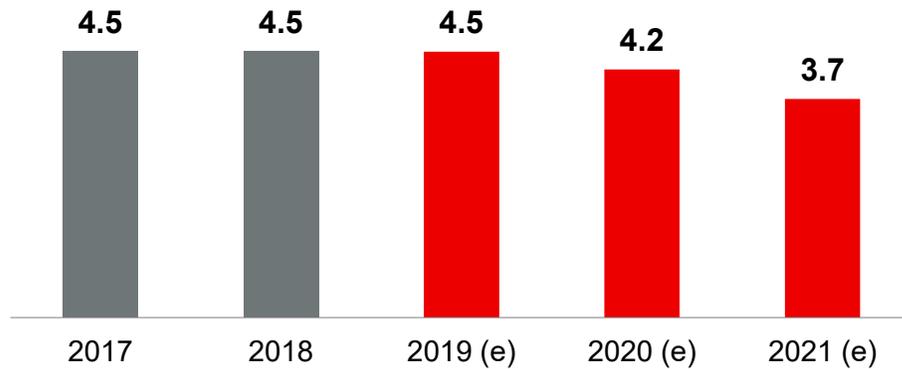


Average exchange rate (EUR / PLN)

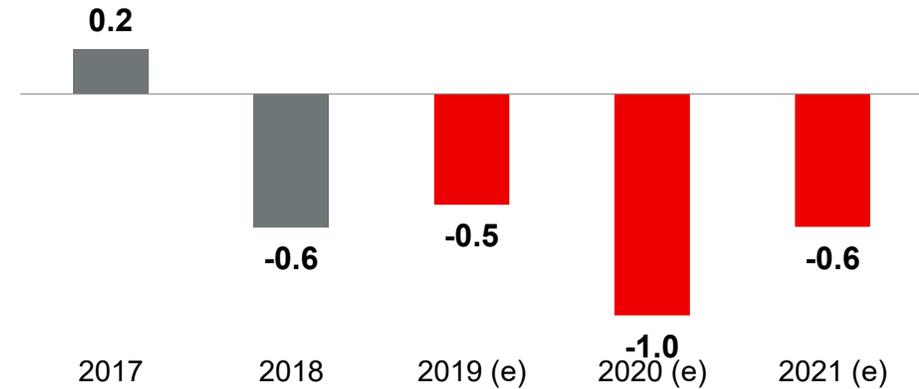


# Consumption to stay strong, investments rising moderately, record low unemployment

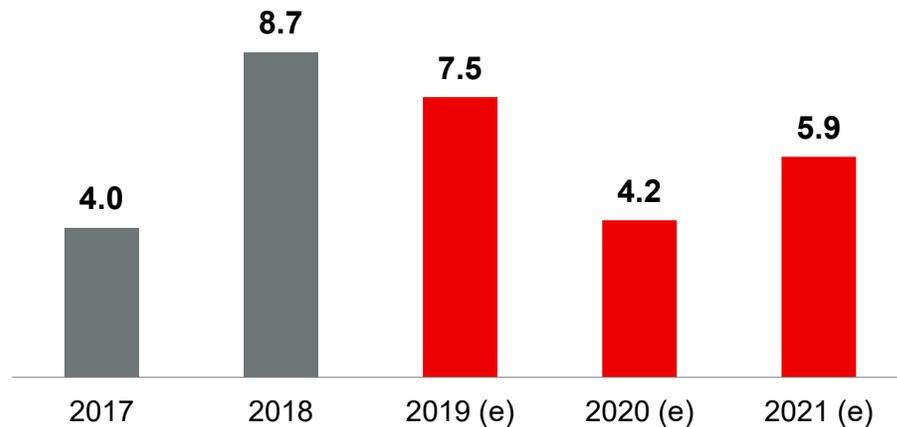
Private Consumption Growth (real, %)



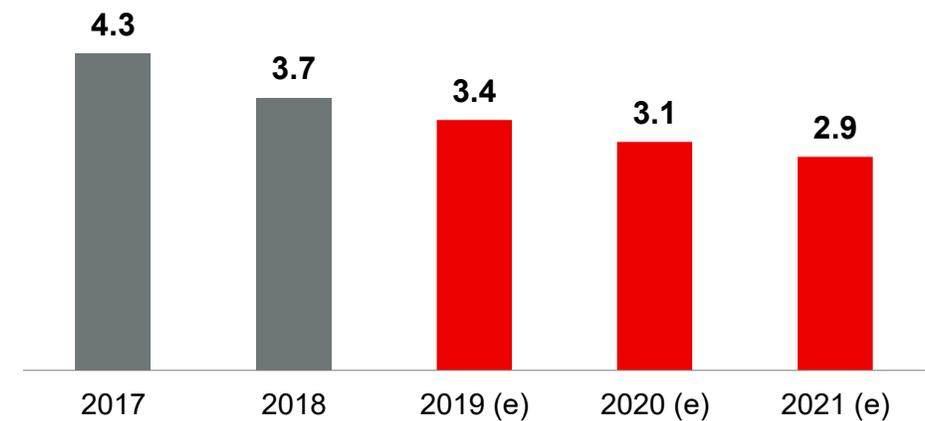
Current Account Balance (year end, % GDP)



Annual Investment Growth (real, %)

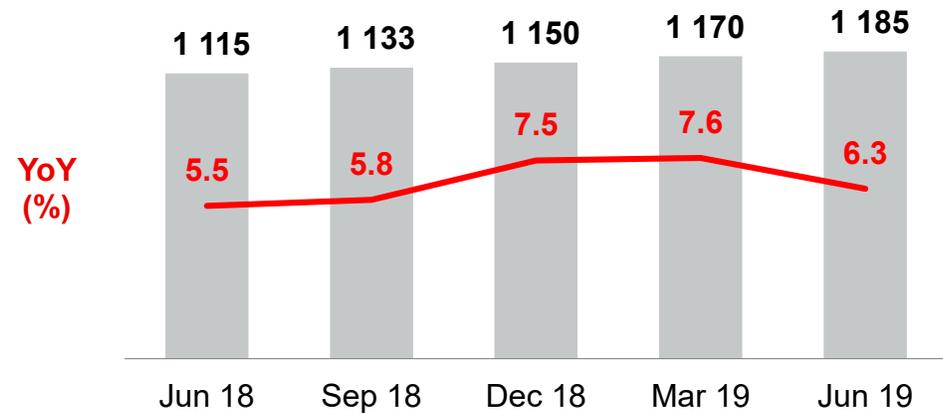


Unemployment (year-end, %)

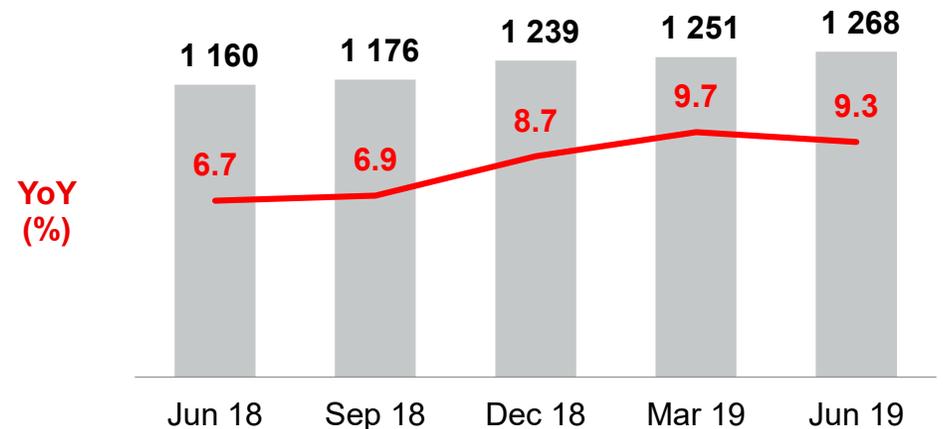


# Continued solid growth of loans and deposits

Total loans (PLN bn)



Total customer deposits (PLN bn)



- Total loan growth still solid, but decelerated to 6.3% y/y in June 2019. This was partially due to FX-effect and FX-adjusted growth rate was slightly below 7.0% y/y.
- Consumer loans grew by 8.9% y/y in June 2019, with growth rate more or less unchanged versus the previous months. PLN-denominated mortgage loan growth remained high, reaching 11.8% y/y in June 2019.
- In the corporate sector, the loan growth (after FX adjustment) decelerated to 5.6% y/y from 6.7% at the end of 1Q19.
- Deposit growth at 9.3% y/y in June, with demand deposits rising by 14.4% y/y and term deposits by 0.9% y/y
- Individuals' deposits advanced by 11.0% y/y, while business deposits added 6.5% y/y.

# Santander Group Results

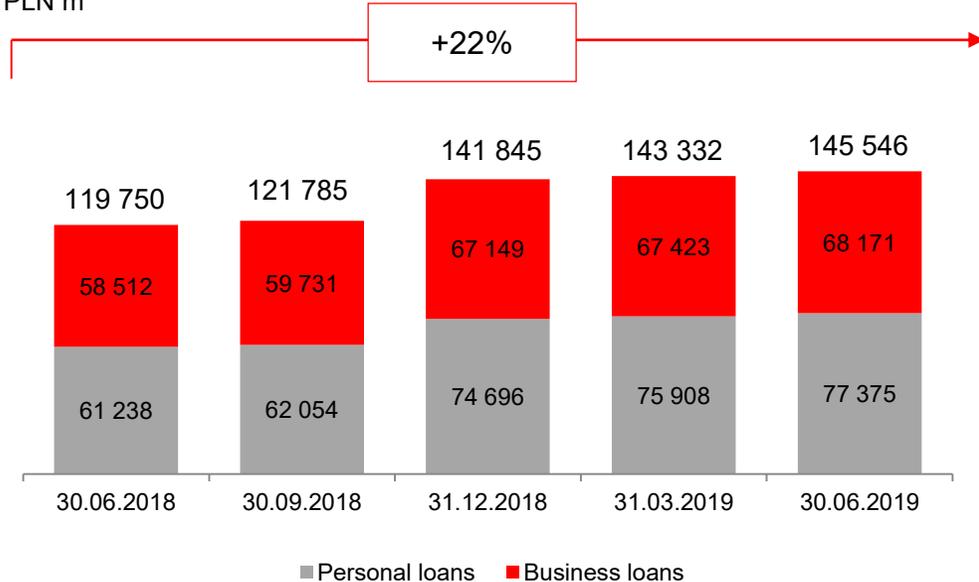
03

# Loan Performance

## Gross Loans +22% YoY and +2% QoQ

### Total gross loans

PLN m



**SCB gross loans PLN 18bn (+8% YoY)**  
**Mortgage portfolio -8% YoY (CHF mortgage loans -9% YoY)**  
**SCB retail loans (excluding mortgage) +8% YoY**

	Jun'19	Jun'18	YoY (%)	Q/Q (%)
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<b>Individuals</b>	<b>77 375</b>	<b>61 238</b>	<b>26%</b>	<b>2%</b>
Mortgage	50 193	39 337	28%	1%
Other personal	27 181	21 901	24%	4%
<b>Business</b>	<b>68 171</b>	<b>58 512</b>	<b>17%</b>	<b>1%</b>
<b>Total gross loans</b>	<b>145 546</b>	<b>119 750</b>	<b>22%</b>	<b>2%</b>

### Comment

- **Santander Bank Polska S.A. gross loans: +26 YoY:**
  - Mortgage loans **+32% YoY and +1% QoQ**
  - CHF mortgage loans **-8% YoY (in PLN -7% YoY)**
  - Cash loans **+57% YoY and +6% QoQ**
  - SME (including leasing and factoring) **+22% YoY and +3% QoQ**
  - Corporate (BCB) portfolio **+20% YoY and +3% QoQ**
  - CIB **+6% YoY and +3% QoQ.**

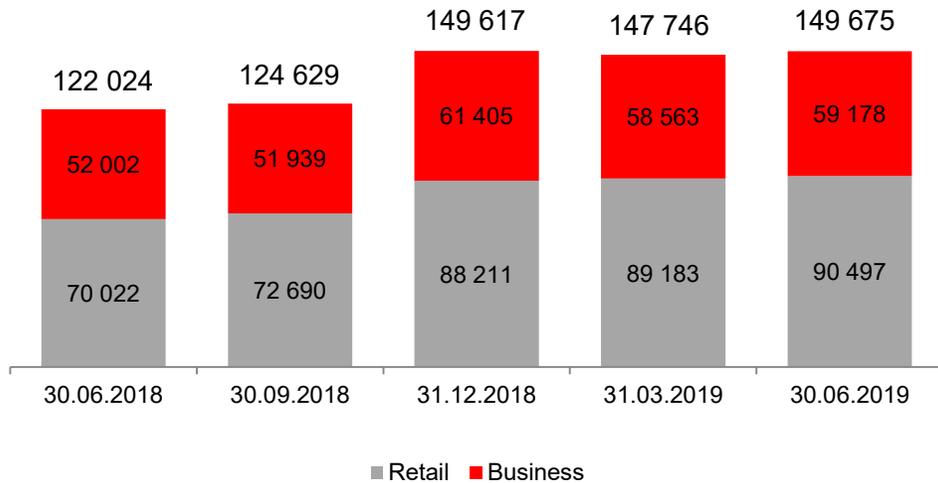
# Total Customer Funds

## Total Customer Funds +19% YoY and -1% QoQ

### Total Deposits

PLNm

+23%



**SCB deposits: PLN 9.5bn  
(+11% YoY)**

	Jun'19	Jun'18	YoY (%)	QoQ (%)
Demand	51 001	40 378	26%	1%
Savings	37 698	26 322	43%	3%
Time	60 976	55 324	10%	0%
<b>Total</b>	<b>149 675</b>	<b>122 024</b>	<b>23%</b>	<b>1%</b>
Funds under management	15 841	16 330	-3%	2%
<b>Total Customer Funds</b>	<b>165 516</b>	<b>138 354</b>	<b>20%</b>	<b>-1%</b>

### Comment

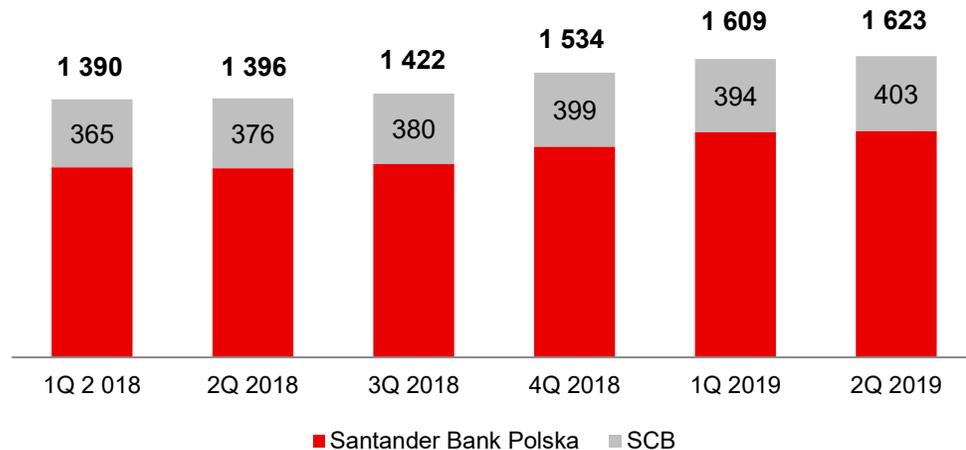
- **Santander Bank Polska Group deposits:**
  - Retail +29% YoY and +1% QoQ
  - Business +13% YoY and -5% QoQ
- **Mutual Funds lower by 3% YoY and higher by 2% QoQ**

# Net Interest Income and Net Interest Margin

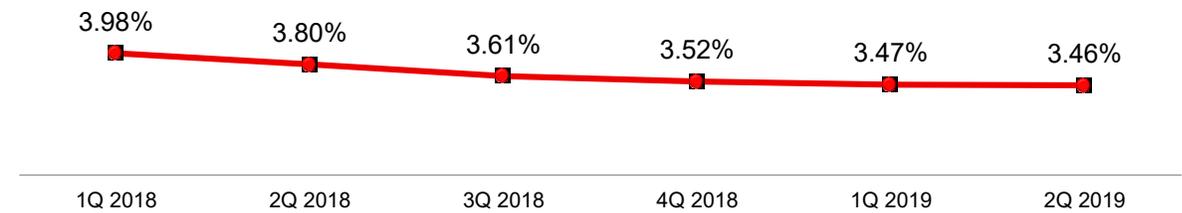
**Net Interest Income +16% YoY and +5% QoQ.**

## Net Interest Income

PLNm



## Net Interest Margin (%)\*



SCB Group accounted for PLN 796m in 1-2 2019 and PLN 741m in 1-2Q 2018

## Comment

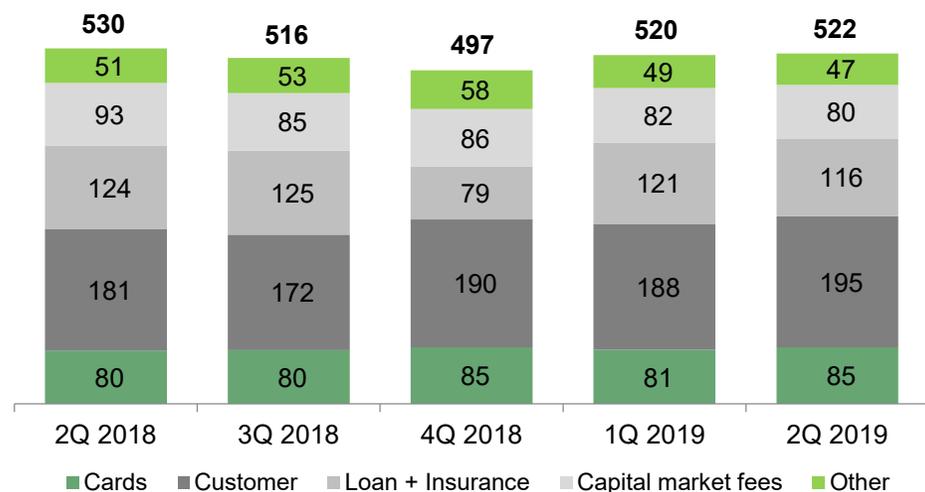
- Net Interest Income +16% YoY / +1% QoQ.
- Quarterly net interest margin in 2Q 2019 down by 1bps.

# Net fees

## Net fees

### Net fees

PLNm



### Main items

	1H 2019	1H 2018	YoY (%)	QoQ (%)
Cards	165	160	3%	5%
Customer + Other	383	351	9%	4%
Loan + Insurance	236	242	-2%	-4%
Capital market fees*	162	187	-13%	-2%
Other	96	105	-8%	-4%
<b>Total</b>	<b>1 042</b>	<b>1 045</b>	<b>0%</b>	<b>0%</b>

SCB Group accounted for PLN 58m in 1-2Q 2019 and PLN 84m in 1-2Q 2018

## Comment

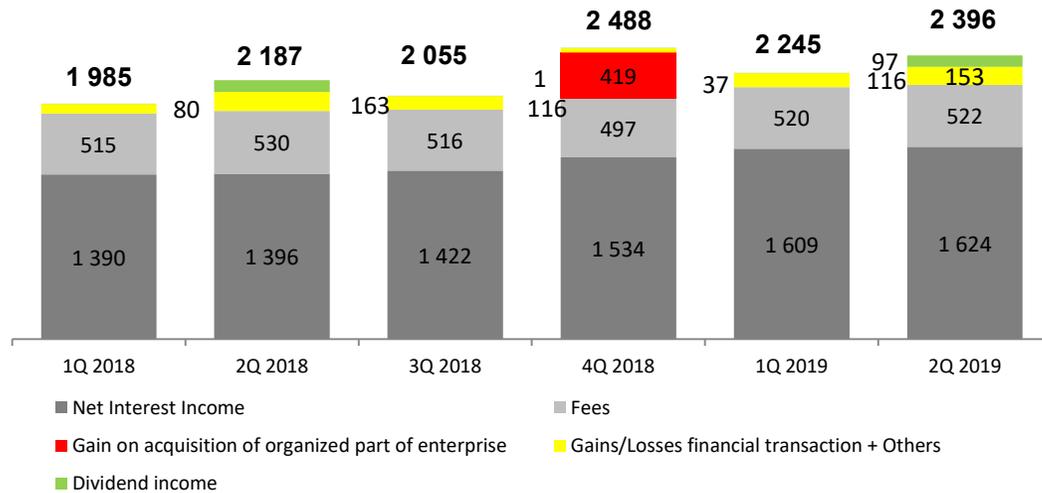
- Fee income stable on quarterly and annual basis.
- Good performance especially in fx fees (+16%YoY) and credit card fees (+6% YoY) and insurance fees (+20% QoQ)
- Fees connected with capital markets still under pressure due to general situation on the market.
- SCB fees in Q2 impacted by different recognition of one-off fees for partners in relation to development of retail sales network.

# Gross Income

**Gross Income +11% YoY and +7% QoQ**

## Gross income

PLNm



	1H 2019	1H 2018	YoY (%)	QoQ (%)
Net Interest Income	3 232	2 786	16%	1%
Net Fees	1 042	1 045	0%	0%
<b>Subtotal</b>	<b>4 275</b>	<b>3 831</b>	<b>12%</b>	<b>1%</b>
Gains/losses on financial transactions	173	89	95%	13%
Dividends	97	99	-1%	-
Other operating income	96	154	-38%	74%
<b>Gross Income</b>	<b>4 641</b>	<b>4 172</b>	<b>11%</b>	<b>7%</b>

**SCB Group accounted for PLN 862m in 1-2Q 2019 and PLN 845m in 1-2Q 2018**

## Comment

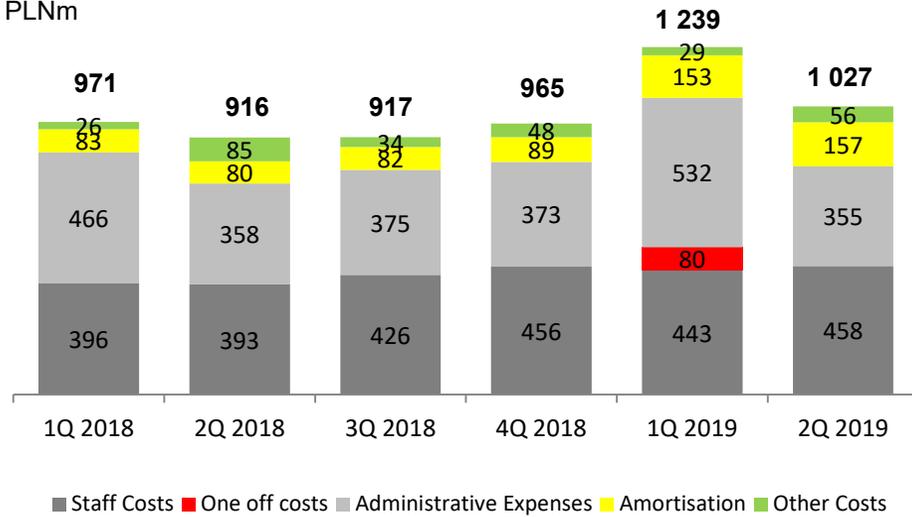
- Total income +11% YoY and higher by 9% QoQ. Dividends at the similar level as in the previous year.
- Profit on sale of debt securities of PLN 49m (PLN 7.7min 1H 2018)
- Positive change in fair value of VISA Inc. shares of PLN 42.1m (PLN15m in 1H 2018)
- Decrease in other operating income due to high base in 1H 2018 (among others sale of property with profit of PLN 44.3m).

# Operating Expenses

## Expenses impacted by regulatory costs

### Operating expenses

PLNm



	1H 2019	1H 2018	YoY (%)	QoQ (%)
General and administrative expenses	(1 870)	(1 614)	16%	-23%
Staff costs	(983)	(789)	25%	-13%
Administration costs	(887)	(825)	8%	-33%
Depreciation + Other	(395)	(273)	45%	17%
<b>Total expenses</b>	<b>(2 266)</b>	<b>(1 887)</b>	<b>20%</b>	<b>-17%</b>

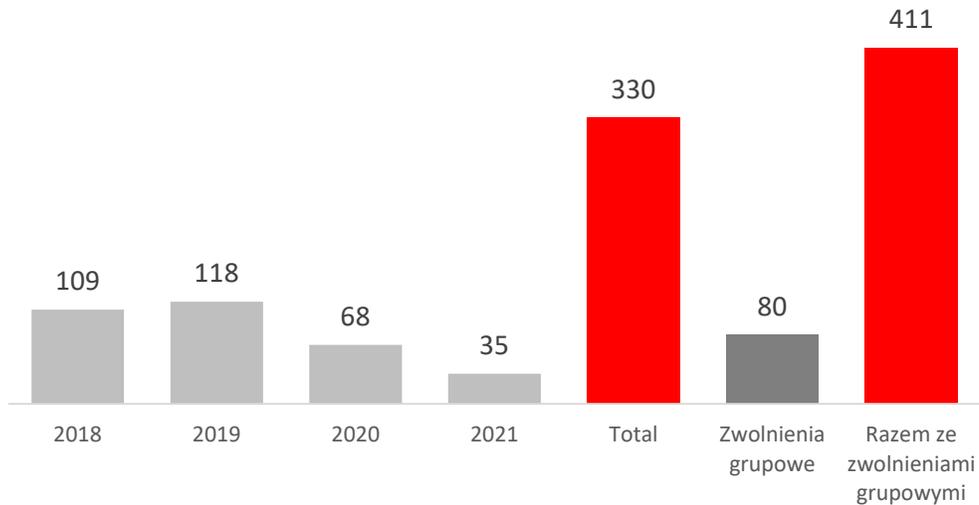
SCB Group accounted for PLN 316m in 1-2Q 2019 and PLN 290m in 1-2Q 2018.

### Komentarz

- Administration costs impacted by regulatory costs, which in 1H 2019 were PLN 257m (increase of 52% YoY).
- The increase of depreciation costs in 2019 (with decrease of administration costs at the same time) due to IFRS16 introduction.
- In 1H 2019 bank booked PLN 80m of restructurisation provision due to collective redundancies.
- SCB saw increase in operating costs YoY mainly due to increased costs in IT investment and pressure on labour market and restructurisation provision of PLN6m.

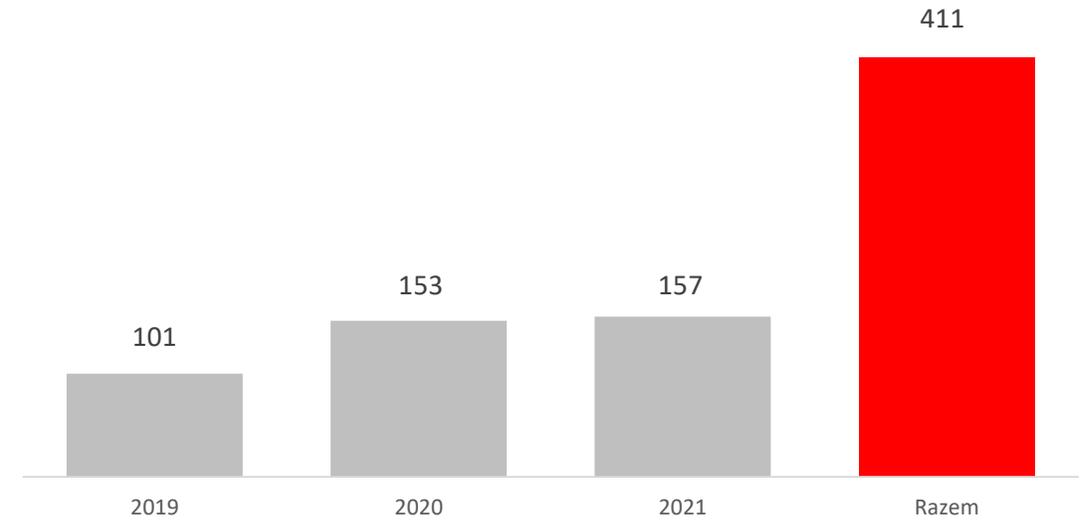
# One off costs and cost synergies 2019 - 2021

## One off costs



- One off costs due to DB integration may reach PLN 118m in. In 2020 and 2021 average annual cost may reach approx. PLN 50m of which majority due to depreciation costs.
- Due to announcement of collective redundancies in January 2019 Group booked in 1Q 2019 provision in amount of PLN 80m.

## Cost synergies



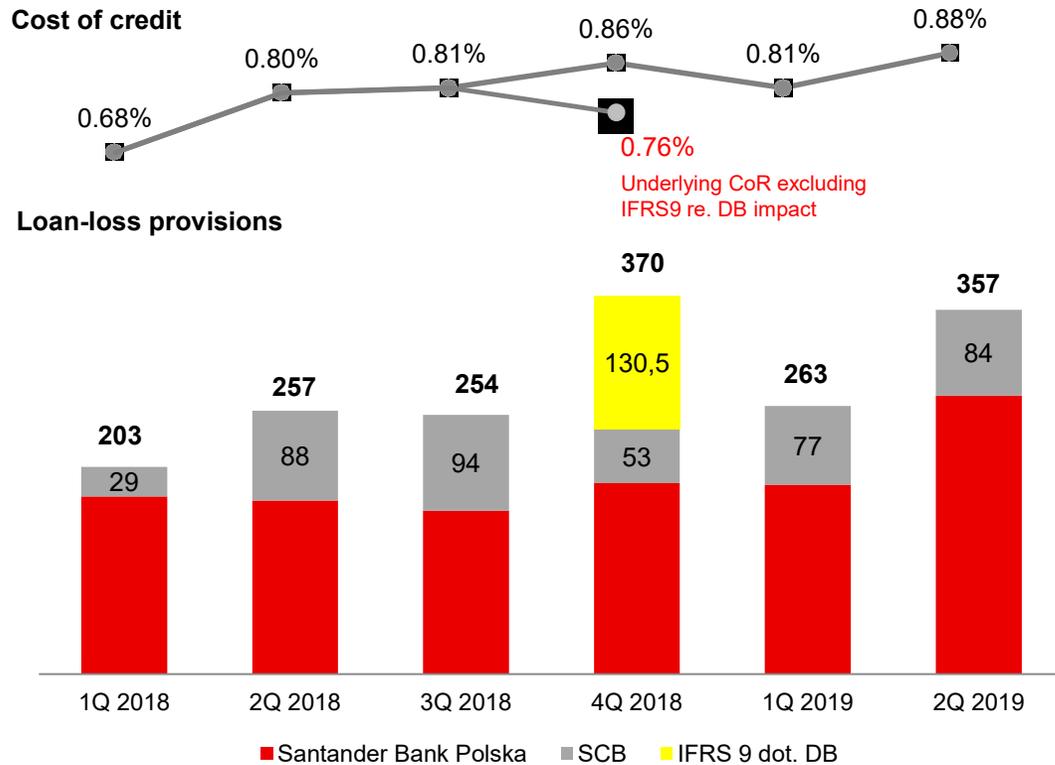
- Cost synergies in years 2019 – 2021, including effect of collective redundancies from 2019, are planned at the level of PLN 411m.

# Loan-loss provisions (LLPs) and Credit Quality

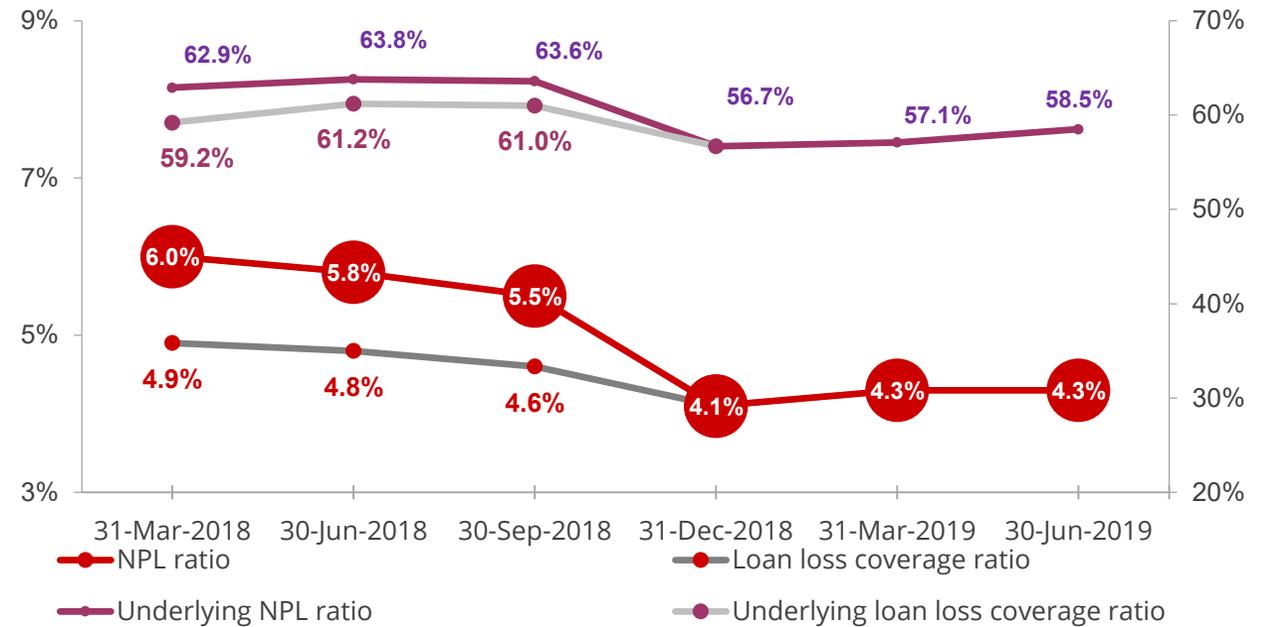
## Cost of risk in line with expectations

mln PLN

### LLPs and Cost of credit

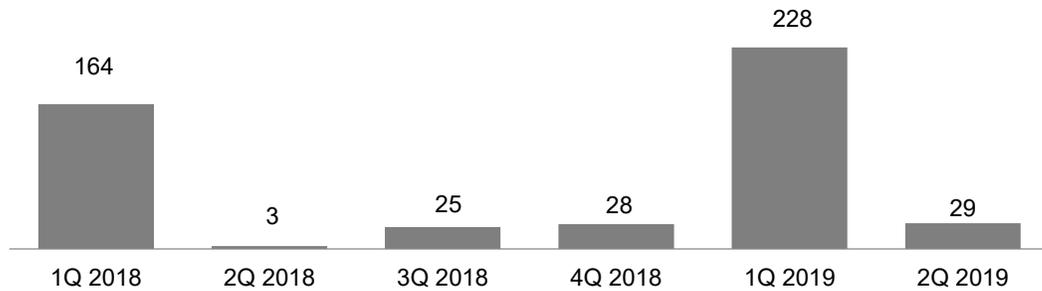


### NPL and Coverage ratio\*



# Bank Tax, Regulatory Costs and NPL Sales

## Costs related to BGF and PFSA



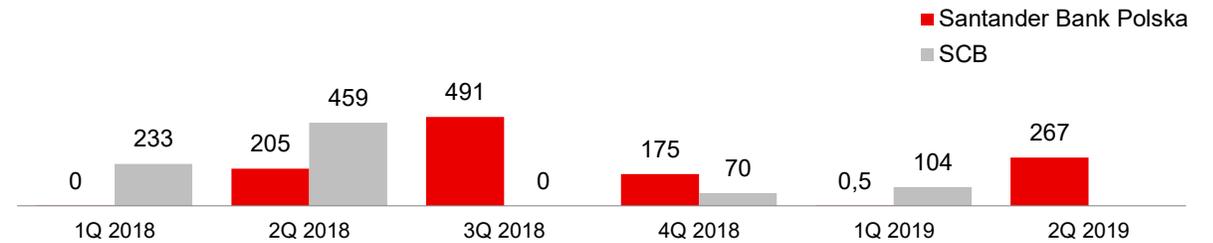
Resolution Fund contribution:  
 2018: SBP PLN 78m; SCB PLN 12m  
 2019: SBP PLN 173m; SCB PLN 26m.

## Banking tax

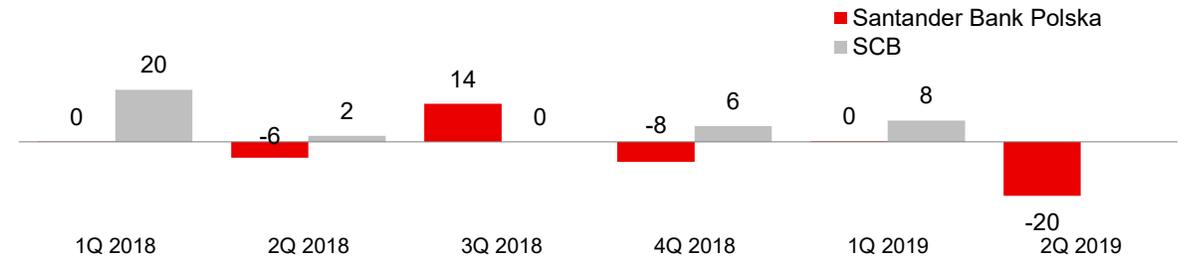
Pursuant to the Act on tax imposed on certain financial institutions, bank assets are subject to tax of 0.0366% per month, effective from 1 February 2016. In 2018, the total tax charged to Santander Bank Polska SA and SCB in this respect was PLN 283m (PLN 262m and PLN 21m respectively).

## NPL Sales\*

- **Santander Bank Polska:** 1-2Q 2019 NPL sales of PLN 268m, PBT impact PLN -20m.
- **SCB:** 1-2Q 2019 NPL sales of PLN 104m, PBT gain of PLN 8m.



## P&L impact (PBT) of sale of NPL



# 1H 2019: Good commercial results

## 1H 2019 result under influence of significant regulatory and restructuring costs

mIn zł

	1H 2019	1H 2018	2019%	Underlying*
NII + Fee income	4 275	3 831	11.6%	11.6%
Gross Income	4 641	4 172	11.2%	11.2%
Operating expenses	-2 266	-1 887	20.1%	11.2%
Net operating income	2 375	2 285	3.9%	11.3%
Loan-loss provisions	-619	-461	34.3%	34.3%
Tax on financial institutions	-283	-219	29.4%	29.4%
<b>Gross profit</b>	<b>1 504</b>	<b>1 631</b>	<b>-7.8%</b>	<b>2.5%</b>
Tax	-391	-358	9.3%	9.3%
<b>Net profit of Santander Bank Polska S.A. shareholders</b>	<b>958</b>	<b>1 092</b>	<b>-12.3%</b>	<b>1.6%</b>

Effective Tax Rate

26.0%

21.9%

**Good growth in core income**

**Costs driven by one offs  
(BGF and collective redundancies)  
Further strong focus on efficiency**

**Cost of credit annual increase results from low  
base effect of 2018**

**Profit in 1H 2019 lowered by regulatory and  
restructurisation costs**

**Increase of banking tax due to higher scale of  
activity. Effective tax rate impacted by regulatory  
factors**

# Conclusions

## Market Environment & Financial System

- GDP growth still strong, expected to be above 4% in 2019, with still strong private consumption and growing investments. Labour shortage still bottleneck for growth. Global economic slowdown and strong internal demand likely to result in widening trade deficit.
- CPI inflation climbing beyond the NBP target (2.5%) due to rising core inflation, shocks in energy and food prices.
- Main interest rates unchanged at 1.5% until at least until end of 2020.
- Total loan growth after FX adjustment stabilised at slightly below 7% YoY. Coming quarters may see a stabilisation or even slight deceleration, amid lower nominal GDP growth.

## Strategy & Business

- Strategy based on a on existing course of action in line with the same values and behaviours. Focus on business and digital transformation, as well as strategic projects.
- The strategy promotes customer-centric culture in business management, excellent customer service and product range, operational effectiveness, simple, clear and innovative solutions, and corporate culture that strengthens employees' engagement and motivation.

## Results

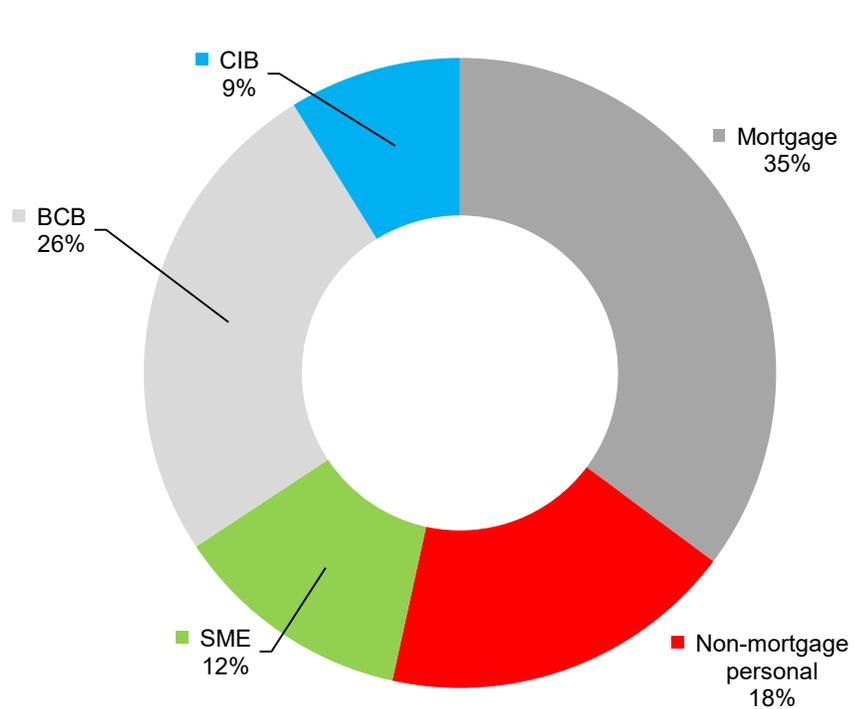
- Increase in income on core business (interest and fee income ) +12% YoY.
  - Efficient management of interest income: net interest income +16% YoY.
  - Increase in fee income by stable YoY – demanding competitive environment.
- Temporary increase in cost of credit risk in the second quarter of 2019.
- The net profit of PLN 958m impacted by regulatory costs and restructuring provision.

# Appendix

04

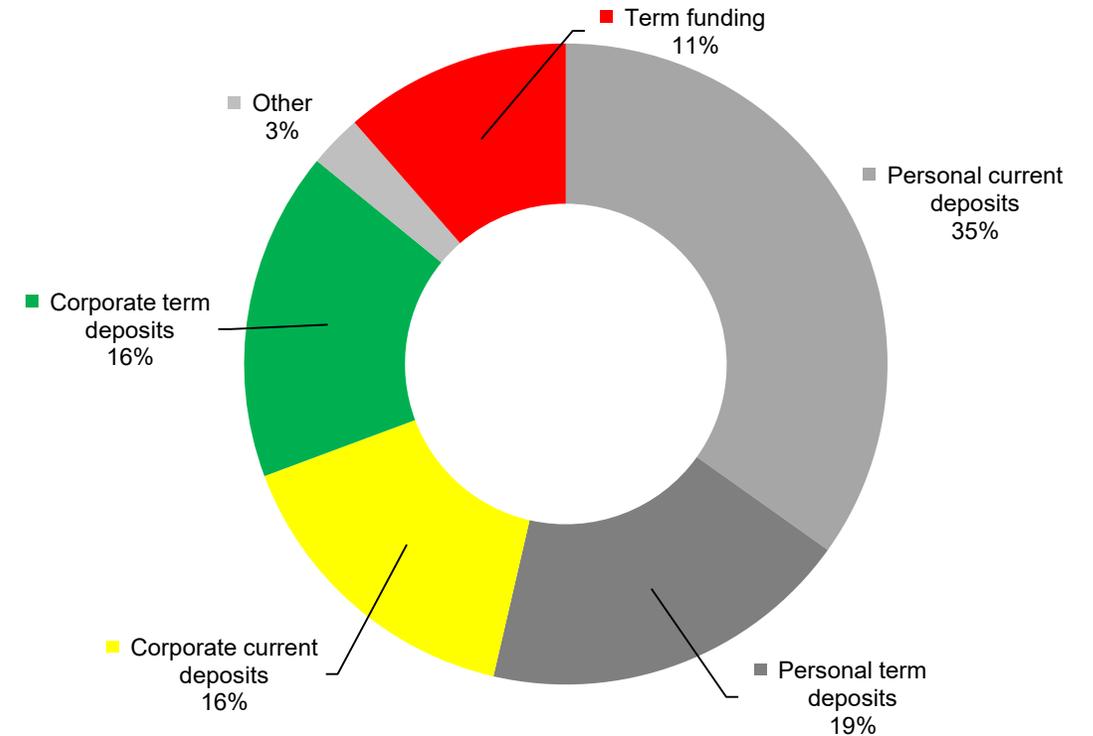
# Structure of Loans and Deposits / Term Funding

## Gross Loans\*



Total 129bn PLN

## Deposits & Term Funding\*

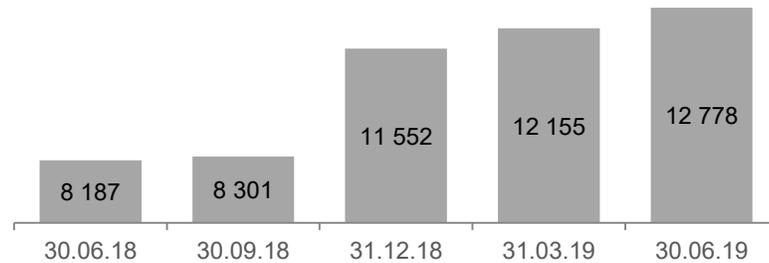


Total 169bn PLN

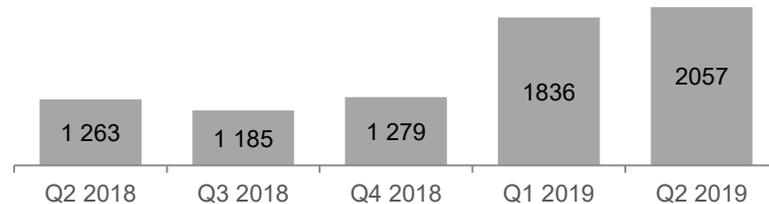
# Credit action growth

PLN mln

### Cash loans portfolio (gross)

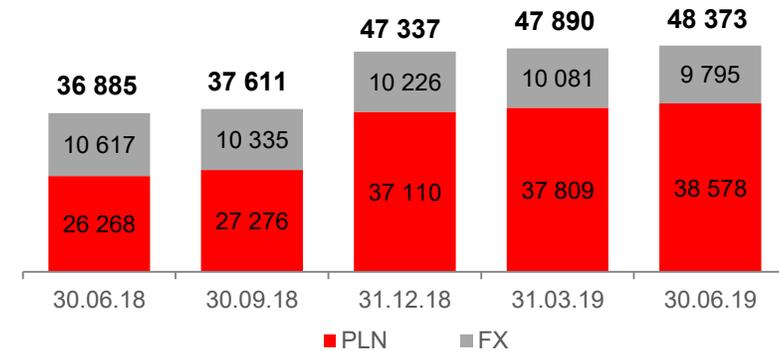


### Cash loans - sales

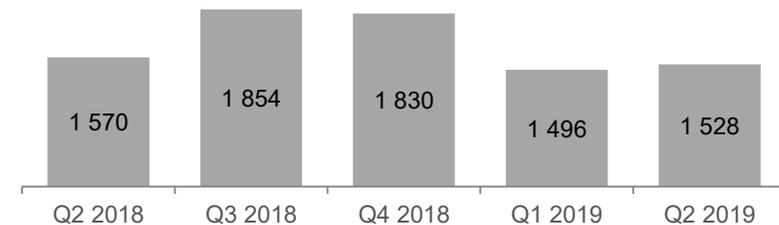


- Cash loans portfolio **+56%** YoY
- Cash loans sales **+63%** Q2 19 / Q2 18

### Mortgage loans portfolio (gross)



### Mortgage loans - sales

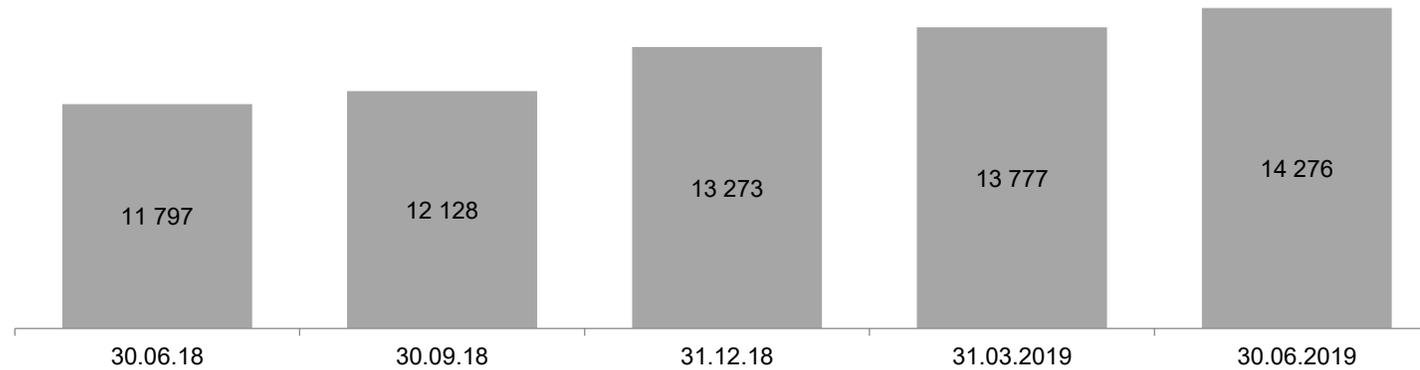


- PLN mortgage loans portfolio **+47%** YoY
- FX mortgage loans portfolio **-8%** YoY
- Mortgage loans sales **-3%** Q2 19 / Q2 18
- Significant market share in mortgage sales: **10.5%\***

# SME (excluding SCB)

## SME Loans (gross)

PLNm



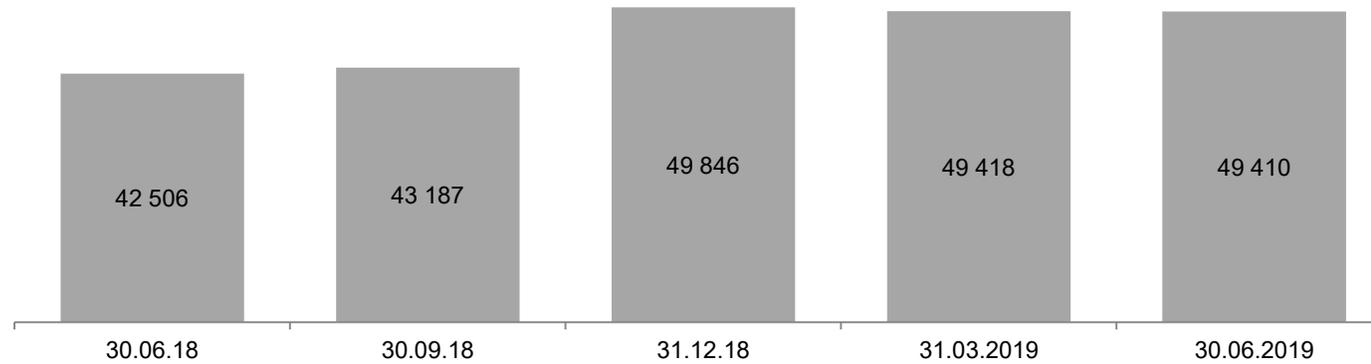
## Comment

- SME portfolio YoY increase due to Core DB Polska acquisition. Portfolio growth by 4% QoQ.
- SME loyal customers +10% YoY.

# Corporate & CIB

## Corporate & CIB (gross)

PLNm



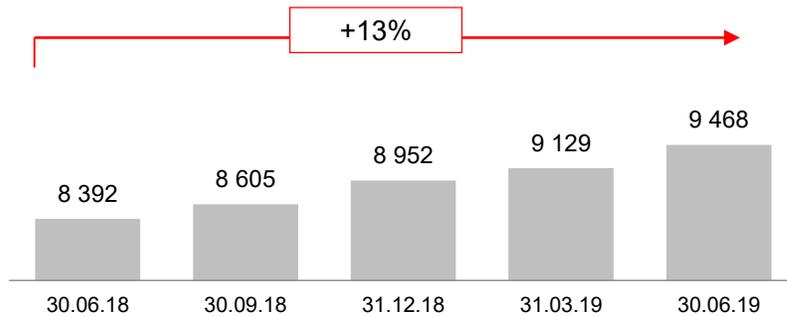
## Comment

- Corporate and CIB gross loan portfolio +16% YoY: Corporate loans +21% YoY and CIB +5% YoY.

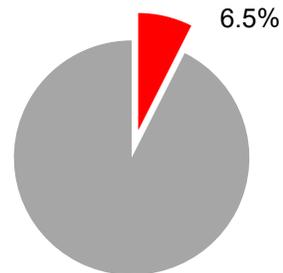
# Leasing & Factoring (excluding SCB)

## Leasing – empowering the 5<sup>th</sup> position on the market\*

Leasing Portfolio (PLN m)



Market share\* (%)

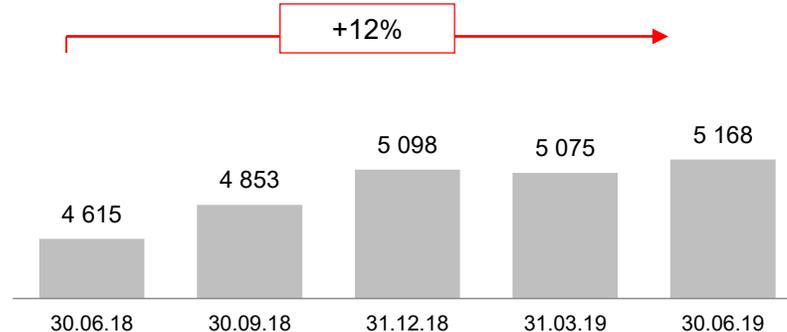


Comment

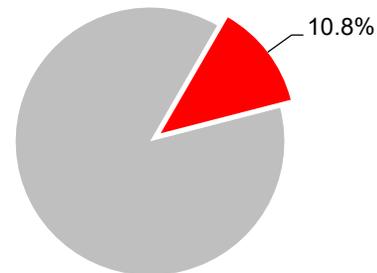
- Leasing portfolio PLN 9,2bn, i.e. +13% y/y
- Total Income growth +14% y/y
- PBT growth +37% y/y
- Excellent cost efficiency C/I 34%
- Net value of financed assets in 1H 2019 PLN 2.4bn

## Factoring – 4<sup>th</sup> position on the market

Portfolio (PLN m)



Market share\* (%)

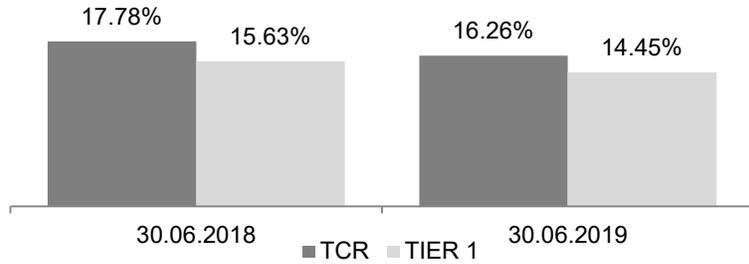


Comment

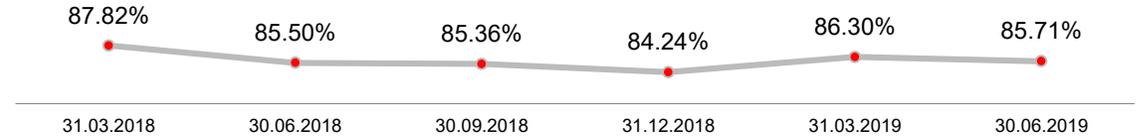
- Portfolio + 12% YoY
- Turnover + 11% YoY
- Market position – 4<sup>th</sup> position
- Confirming / Reverse Factoring market leader with 28% market share

# Capital & Liquidity Position

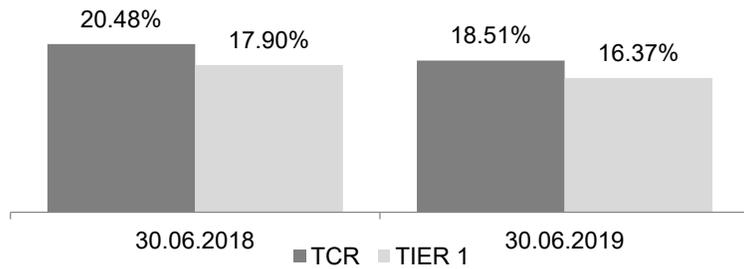
## Santander Group Capital Ratio



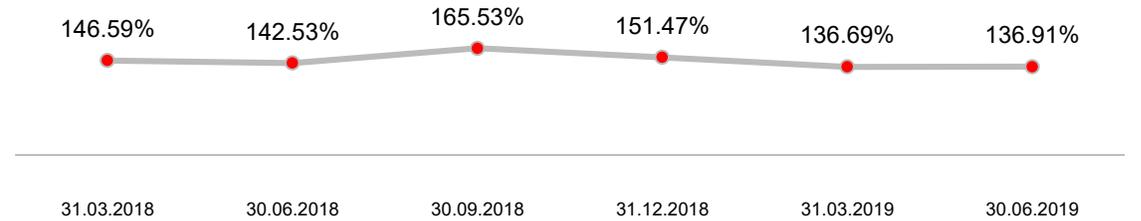
## Santander Bank Polska (excl. SCB ) Loan to Deposits Ratio (L/D)



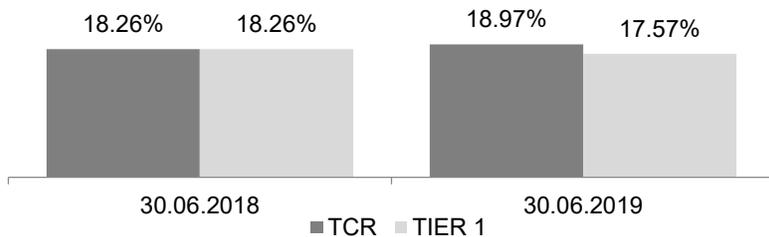
## Santander Bank Capital Ratio



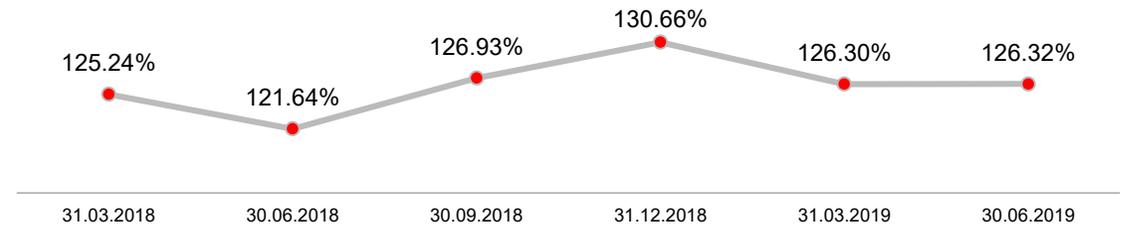
## Santander Bank Polska Liquidity Coverage Ratio (LCR)



## SCB Capital Ratio



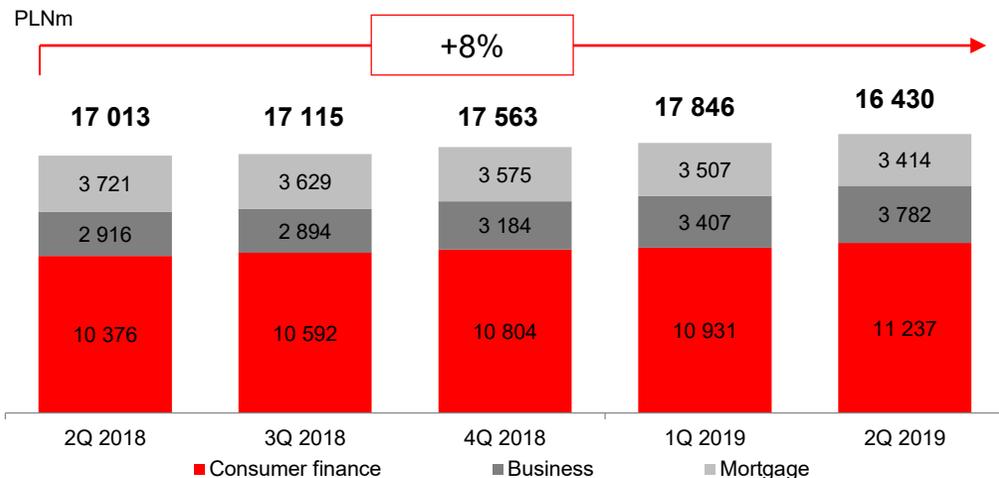
## Santander Bank Polska Net Stable Funding Ratio (NSFR)



# SCB Group - Loans

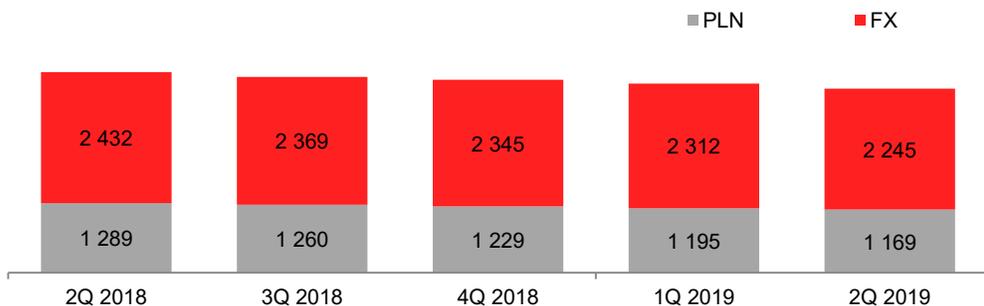
## Gross Loans SCB +8% YoY

### Total gross loans



	Jun'18	Jun'17	YoY (%)	QoQ (%)
<b>Individuals</b>	<b>14 651</b>	<b>14 097</b>	<b>4%</b>	<b>2%</b>
Mortgage	3 414	3 721	-8%	-4%
Consumer finance	11 237	10 376	8%	4%
<b>MSP/Leasing</b>	<b>3 782</b>	<b>2 916</b>	<b>30%</b>	<b>19%</b>
<b>Total gross loans</b>	<b>18 433</b>	<b>17 563</b>	<b>8%</b>	<b>3%</b>

### Gross mortgage portfolio



### Comment

- **Total gross loans: +8% YoY:**
  - Mortgage portfolio -8% YoY
  - CHF mortgage loans -8% YoY (ca. CHF 60 m)
  - Consumer finance loans +8% YoY
  - Business loans +30% YoY

# SCB Group - Key Financial Results 1H 2019

PLNm	1H 2019	1H 2018
Assets	20 679	19 249
Net Loans	16 570	15 271
Deposits	9 492	8 559
Total equity	3 173	3 198
Net profit	277	325
L/D (%)	174.6%	178.4%
C/I (%)*	38.0%	36.2%
ROE (%)	16.7%	19.9%
ROA (%)	2.7%	3.4%
TCR (%)**	19.0%	18.3%

# Santander Group Profit & Loss Account

for the period ( in PLN k):	1Q 2018	2Q 2018	3Q 2018	4Q 2018	1Q 2019	2Q 2019
<b>Interest income and similar to interest</b>	<b>1 688 501</b>	<b>1 736 743</b>	<b>1 805 709</b>	<b>1 982 843</b>	<b>2 081 699</b>	<b>2 116 449</b>
Interest income on financial assets measured at amortised cost	1 487 943	1 537 794	1 584 506	1 734 889	1 821 282	1 869 671
Interest income on financial assets measured at fair value through other comprehensive income	163 239	174 832	189 226	206 081	209 674	199 210
Income similar to interest - financial assets measured at fair value through profit or loss	37 319	24 117	31 977	41 873	50 743	47 568
Interest expense	( 298 675)	( 340 536)	( 383 490)	( 448 690)	( 473 099)	( 492 917)
<b>Net interest income</b>	<b>1 389 826</b>	<b>1 396 207</b>	<b>1 422 219</b>	<b>1 534 153</b>	<b>1 608 600</b>	<b>1 623 532</b>
Fee and commission income	603 973	649 627	608 742	664 230	629 803	661 065
Fee and commission expense	( 88 859)	( 119 867)	( 93 092)	( 166 952)	( 109 741)	( 138 708)
<b>Net fee and commission income</b>	<b>515 114</b>	<b>529 760</b>	<b>515 650</b>	<b>497 278</b>	<b>520 062</b>	<b>522 357</b>
Dividend income	185	98 323	1 353	255	247	96 993
Net trading income and revaluation	( 1 083)	69 249	60 451	15 922	48 432	30 201
Gains (losses) from other financial securities	3 927	16 900	29 449	( 12 796)	32 855	61 896
Net gains/(losses) on subordinated entities	( 65)	-	-	-	-	-
Other operating income	77 448	76 421	25 814	34 159	34 870	60 831
Gain on acquisition of enterprise	-	-	-	419 295	-	-
Impairment losses on loans and advances	( 203 364)	( 257 876)	( 253 665)	( 370 163)	( 262 688)	( 356 558)
Operating expenses incl.:	( 971 151)	( 915 827)	( 916 628)	( 965 363)	( 1 238 833)	( 1 026 680)
<i>Staff, operating expenses and management costs</i>	<i>( 862 454)</i>	<i>( 751 413)</i>	<i>( 800 454)</i>	<i>( 828 437)</i>	<i>( 1 056 859)</i>	<i>( 813 201)</i>
<i>Depreciation/amortisation</i>	<i>( 82 536)</i>	<i>( 79 866)</i>	<i>( 82 093)</i>	<i>( 88 975)</i>	<i>( 99 583)</i>	<i>( 102 806)</i>
<i>Amortisation of right of use asset</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>( 52 998)</i>	<i>( 54 412)</i>
<i>Other operating expenses</i>	<i>( 26 161)</i>	<i>( 84 548)</i>	<i>( 34 081)</i>	<i>( 47 951)</i>	<i>( 29 393)</i>	<i>( 56 261)</i>
Share in net profits (loss) of entities accounted for by the equity method	10 998	14 504	16 752	20 413	14 338	15 945
Tax on financial institutions	( 106 478)	( 112 071)	( 115 052)	( 132 729)	( 142 013)	( 140 854)
<b>Profit before tax</b>	<b>715 357</b>	<b>915 590</b>	<b>786 343</b>	<b>1 040 424</b>	<b>615 870</b>	<b>887 663</b>
Corporate income tax	( 180 987)	( 176 520)	( 201 320)	( 168 312)	( 191 634)	( 198 989)
<b>Consolidated profit for the period</b>	<b>534 370</b>	<b>739 070</b>	<b>585 023</b>	<b>872 112</b>	<b>424 236</b>	<b>688 674</b>
of which:						
attributable to owners of Santander Bank Polska SA	440 899	651 285	505 929	798 671	350 687	607 214
attributable to non-controlling interests	93 471	87 785	79 094	73 441	73 549	81 460

# Santander Group Balance Sheet

(PLN k)	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019
<b>ASSETS</b>						
Cash and balances with central banks	5 202 843	4 681 443	6 835 281	8 907 552	7 201 578	6 041 063
Loans and advances to banks	1 810 599	1 704 535	1 743 975	2 936 214	1 700 577	2 310 836
Financial assets held for trading & hedging	5 965 252	6 178 269	9 845 952	9 843 072	13 166 590	9 184 193
Loans and advances to customers, incl.:	109 077 791	114 176 972	116 590 007	137 460 378	138 667 143	140 725 703
- measured at amortised cost	107 577 229	112 688 503	115 127 536	135 643 297	136 932 592	139 051 895
- measured at fair value through other comprehensive income	-	-	-	366 751	392 279	419 535
- measured at fair value through profit or loss	1 500 562	1 488 469	1 462 471	1 450 330	1 342 272	1 254 273
Buy-sell-back transactions	-	60 756	259 599	177 482	180 203	537 258
Financial assets available for sale	-	-	-	-	-	-
Investment securities incl.:	29 001 043	34 865 845	35 314 771	39 179 100	39 306 881	39 164 214
- debt securities measured at fair value through other comprehensive income	28 090 221	33 903 526	34 342 101	38 221 051	38 325 286	38 179 878
- debt securities measured at fair value through profit and loss	99 238	118 746	131 330	136 511	163 878	177 035
- equity securities measured at fair value through other comprehensive income	811 584	843 573	841 340	821 538	817 717	807 301
Investments in associates	901 864	855 457	871 776	891 952	906 884	865 227
Intangible assets	486 567	495 572	526 149	819 409	773 264	742 302
Goodwill	1 712 056	1 712 056	1 712 056	1 712 056	1 712 056	1 712 056
Property, plant & equipment	898 332	900 490	918 828	986 384	752 271	748 294
Right of use asset	-	-	-	-	984 553	922 098
Current income tax assets	-	-	-	-	-	-
Net deferred tax assets	1 445 532	1 534 620	1 577 736	1 760 121	1 750 550	1 776 340
Assets classified as held for sale	15 261	12 860	13 985	12 145	10 993	11 044
Other assets	1 039 282	1 338 337	1 189 768	1 166 995	1 152 820	1 085 832
<b>Total assets</b>	<b>157 556 422</b>	<b>168 517 212</b>	<b>177 399 883</b>	<b>205 852 860</b>	<b>208 266 363</b>	<b>205 826 460</b>
<b>LIABILITIES</b>						
Deposits from banks	3 838 090	3 252 586	3 646 033	2 832 928	2 999 969	3 456 334
Financial liabilities held for trading & hedging	1 597 220	2 205 906	1 968 776	2 146 195	2 243 699	2 604 236
Deposits from customers	113 576 582	122 024 315	124 629 188	149 616 658	147 745 854	149 675 448
Sell-buy-back transactions	5 378 655	5 376 727	8 850 189	9 340 788	12 070 220	7 816 340
Debt securities in issue	5 164 719	2 665 741	8 208 916	9 368 617	9 297 910	9 888 731
Lease liability	-	-	-	-	829 328	783 653
Subordinated liabilities	1 500 901	6 068 808	2 641 923	2 644 341	2 652 866	2 627 382
Current income tax liabilities	147 693	114 479	140 937	288 300	244 386	164 102
Provisions for off balance sheet credit facilities	68 036	64 295	65 656	81 048	71 081	54 716
Other provisions	108 114	152 034	118 947	132 881	199 142	179 256
Other liabilities	2 410 816	2 603 881	2 582 437	2 759 072	3 063 382	2 976 819
<b>Total liabilities</b>	<b>133 790 826</b>	<b>144 528 772</b>	<b>152 853 002</b>	<b>179 210 828</b>	<b>181 417 837</b>	<b>180 227 017</b>
<b>Equity</b>						
Equity attributable to owners of Santander Bank Polska S.A.	22 234 904	22 577 440	23 057 027	25 077 848	25 438 073	24 202 134
Share capital	993 335	993 335	993 335	1 020 883	1 020 883	1 020 883
Other reserve funds	16 923 096	17 959 061	17 962 140	18 911 741	18 914 513	20 123 479
Revaluation reserve	807 876	803 829	774 943	1 019 373	1 025 050	1 213 076
Retained earnings	3 069 698	1 729 031	1 728 496	1 729 067	4 126 940	886 795
Profit of the current period	440 899	1 092 184	1 598 113	2 396 784	350 687	957 901
Non-controlling interest in equity	1 530 692	1 411 000	1 489 854	1 564 184	1 410 453	1 397 309
<b>Total equity</b>	<b>23 765 596</b>	<b>23 988 440</b>	<b>24 546 881</b>	<b>26 642 032</b>	<b>26 848 526</b>	<b>25 599 443</b>
<b>Total equity and liabilities</b>	<b>157 556 422</b>	<b>168 517 212</b>	<b>177 399 883</b>	<b>205 852 860</b>	<b>208 266 363</b>	<b>205 826 460</b>



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